

# ornl

ORNL/CON-228/P1

**OAK RIDGE  
NATIONAL  
LABORATORY**

**MARTIN MARIETTA**

## **Field Test Evaluation of Conservation Retrofits of Low-Income Single-Family Buildings in Wisconsin: Summary Report**

Mark P. Ternes  
Fred D. Boercker  
Lance N. McCold  
Michael B. Gettings

OPERATED BY  
MARTIN MARIETTA ENERGY SYSTEMS, INC.  
FOR THE UNITED STATES  
DEPARTMENT OF ENERGY

Printed in the United States of America. Available from  
National Technical Information Service  
U.S. Department of Commerce  
5285 Port Royal Road, Springfield, Virginia 22161  
NTIS price codes—Printed Copy: A05 Microfiche A01

This report was prepared as an account of work sponsored by an agency of the United States Government. Neither the United States Government nor any agency thereof, nor any of their employees, makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any information, apparatus, product, or process disclosed, or represents that its use would not infringe privately owned rights. Reference herein to any specific commercial product, process, or service by trade name, trademark, manufacturer, or otherwise, does not necessarily constitute or imply its endorsement, recommendation, or favoring by the United States Government or any agency thereof. The views and opinions of authors expressed herein do not necessarily state or reflect those of the United States Government or any agency thereof.

ENERGY DIVISION

FIELD TEST EVALUATION OF CONSERVATION RETROFITS OF LOW-INCOME  
SINGLE-FAMILY BUILDINGS IN WISCONSIN: SUMMARY REPORT

Mark P. Ternes  
Fred D. Boercker  
Lance N. McCold  
Michael B. Gettings

Date Published - July 1988

Building Energy Retrofit Research Program

Prepared for the  
Office of Buildings and Community Systems  
and the  
Office of State and Local Assistance Programs  
U.S. Department of Energy

Prepared by the  
OAK RIDGE NATIONAL LABORATORY  
Oak Ridge, Tennessee 37831-6285  
operated by  
MARTIN MARIETTA ENERGY SYSTEMS, INC.  
for the  
U.S. DEPARTMENT OF ENERGY  
under Contract No. DE-AC05-84OR21400

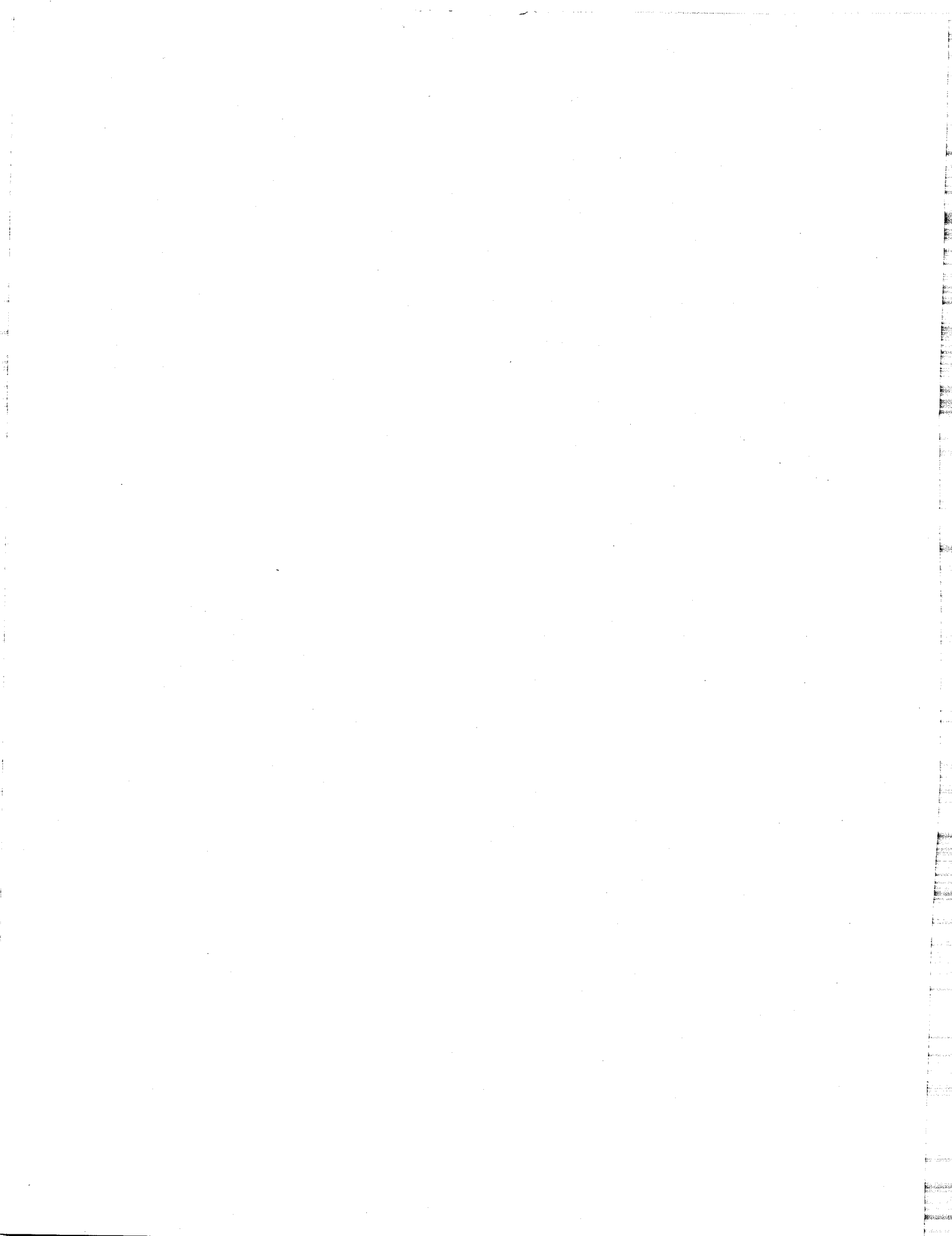
## Reports in This Series

General Title: FIELD TEST EVALUATION OF CONSERVATION RETROFITS OF  
LOW-INCOME, SINGLE-FAMILY BUILDINGS IN WISCONSIN

- ORNL/CON-228/P1. Summary Report
- ORNL/CON-228/P2. Audit Field Test Implementation and Results
- ORNL/CON-228/P3. Combined Building Shell and Heating System Retrofit Audit
- ORNL/CON-228/P4. Occupant Behavior and House Thermal Characteristics in Fifteen Energy Conservation Retrofitted Houses
- ORNL/CON-228/P5. Blower-Door-Guided Infiltration Reduction Procedure, Field Test Implementation and Results

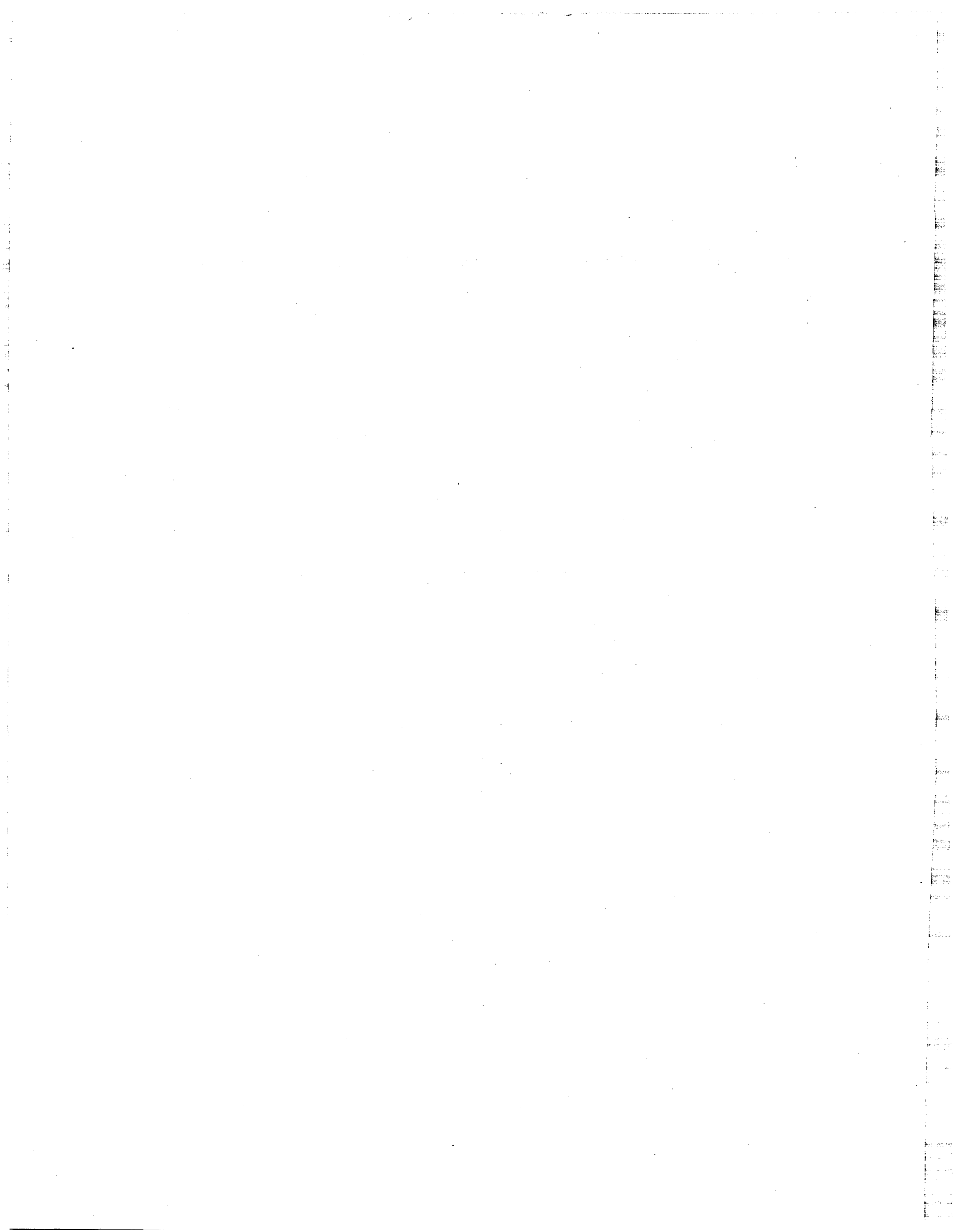
## TABLE OF CONTENTS

LIST OF FIGURES . . . . .	v
LIST OF TABLES . . . . .	vii
ACKNOWLEDGMENTS . . . . .	ix
ABSTRACT . . . . .	xi
EXECUTIVE SUMMARY . . . . .	xiii
1. INTRODUCTION . . . . .	1
1.1 BACKGROUND . . . . .	1
1.2 PURPOSE . . . . .	1
2. PARTICIPANTS IN THE WISCONSIN FIELD STUDY . . . . .	3
2.1 PARTICIPANTS AND THEIR ROLES . . . . .	3
2.2 DOE OBJECTIVES FOR THE STUDY . . . . .	6
2.3 STATE OF WISCONSIN GOALS . . . . .	7
2.4 PRIVATE SECTOR (UTILITY) GOALS . . . . .	8
2.5 ASE OBJECTIVE . . . . .	8
3. OVERVIEW OF THE WISCONSIN FIELD TEST . . . . .	11
3.1 AUDIT-DIRECTED RETROFIT PROCEDURE . . . . .	11
3.2 BLOWER-DOOR-GUIDED INFILTRATION REDUCTION PROCEDURE . . . . .	14
3.3 OCCUPANT BEHAVIOR AND HOUSE THERMAL CHARACTERISTICS STUDY . . . . .	18
3.4 FIELD TEST EXPERIMENTAL DESIGN . . . . .	19
4. SUMMARY OF FINDINGS FROM THE FIELD TEST . . . . .	27
4.1 AUDIT-DIRECTED RETROFIT PROCEDURE . . . . .	27
4.2 BLOWER-DOOR-GUIDED INFILTRATION REDUCTION PROCEDURE . . . . .	36
4.3 OCCUPANT BEHAVIOR AND HOUSE THERMAL CHARACTERISTICS STUDY . . . . .	39
5. IMPLICATIONS OF THE FIELD TEST FINDINGS FOR FUTURE SINGLE-FAMILY RETROFIT PROGRAMS . . . . .	45
REFERENCES . . . . .	49



## LIST OF FIGURES

2.1	Schematic of the field test organization showing the lines of interaction between the participants. . . . .	4
3.1	Overview of projects comprising the Field Test Evaluation of Conservation Retrofits of Low-Income, Single-Family Buildings. . . . .	12
3.2	Picture and diagram of a blower door . . . . .	16
3.3	The hatched area shows the location of the low-income, single-family buildings used in the field test . . . . .	20
4.1	Predicted savings vs measured savings, by predominant retrofit type. (Both the predicted and measured savings do not include pilot gas savings. The measured savings have been adjusted for control group savings.) . . . . .	32
4.2	Comparison of predicted and measured energy savings for individual houses. The vertical lines indicate the 90% confidence intervals of the measured savings. (Both the predicted and measured savings do not include pilot gas savings. The measured savings have not been adjusted for control group savings.) . . . . .	33
4.3	Temperature at the thermostat and in the living room compared with average house temperature. . . . .	43





## LIST OF TABLES

3.1	Air leakage rate reduction goals used in the blower-door-guided infiltration reduction procedure. . .	17
3.2	Information collected for 66 houses in the Wisconsin field test evaluation of conservation retrofits. . . . .	22
4.1	Comparison of program costs and energy savings: 1983 WECC study vs 1985-86 field test results . . . . .	29
4.2	Reportable average audit group savings . . . . .	30
4.3	Air leakage rate reductions and retrofit costs. . . . .	38
4.4	Pre- to post-retrofit thermostat temperature and setpoint changes calculated using daily data. . . . .	41



## ACKNOWLEDGMENTS

This study required the cooperation of individuals from many organizations. Only with their efforts and contributions was the project possible. The authors wish to acknowledge the following:

Department of Energy/Office of Buildings and Community Systems,  
Mr. Ernie Freeman

Department of Energy/Weatherization Assistance Program,  
Mr. Jim Gardner

Alliance to Save Energy, Mr. Mark Hopkins, Mr. George Guyant,  
Mr. Steve Tull, and Ms. Leslie Post

Wisconsin Department of Health and Social Services,  
Ms. Cathy Ghandehari and Mr. Peter Pawlisch

Wisconsin Energy Conservation Corporation, Mr. Jeffrey Schlegel,  
Ms. Linda O'Leary, and Mr. David Hewitt

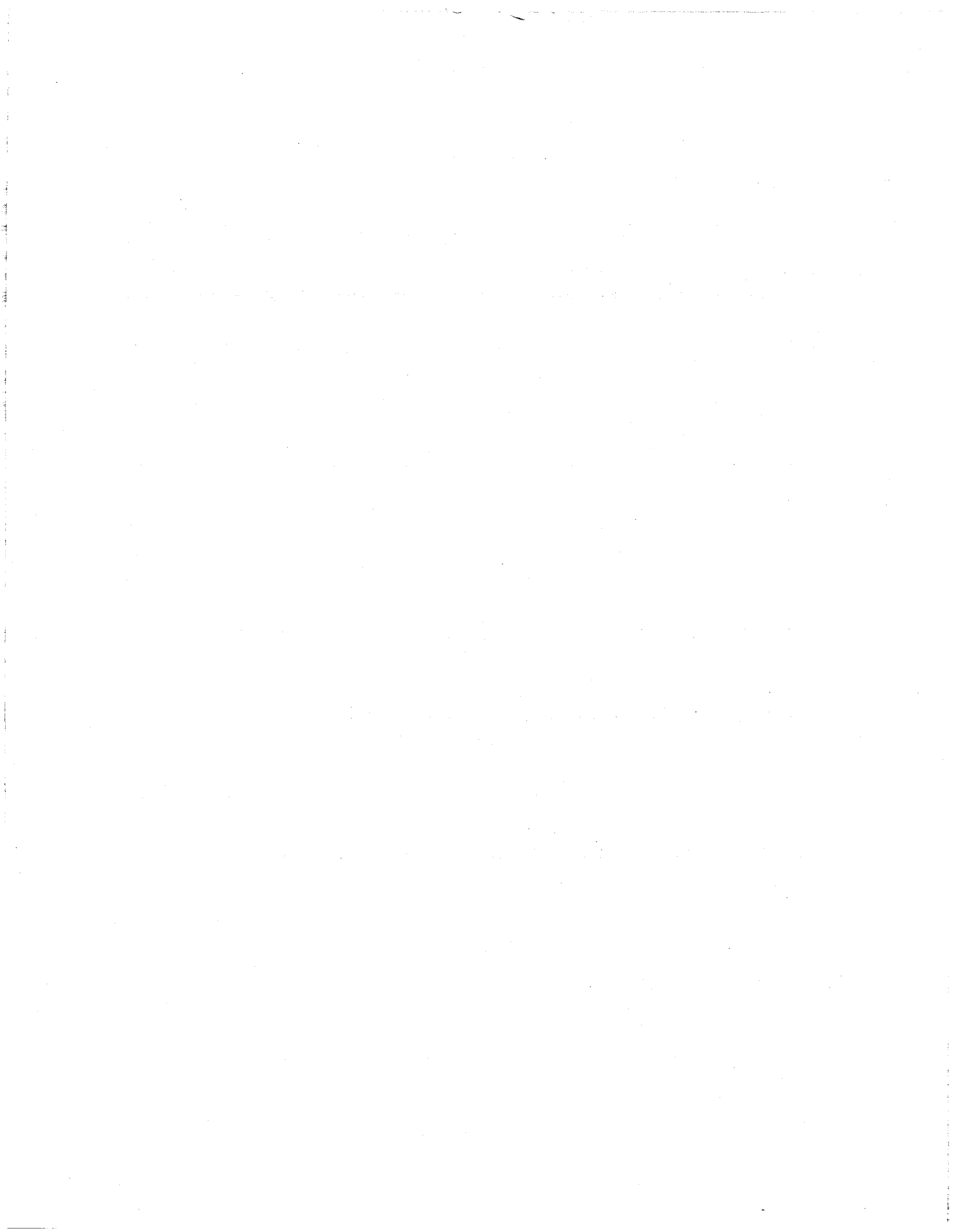
Wisconsin Power and Light, Mr. Don Neumeyer and Mr. Rick Morgan  
Wisconsin Gas, Mr. Wally Zeddun and Mr. Kurt Koepp

Madison Gas and Electric, Ms. Claire Fulenwider and Mr. Robert Stofts  
Community Action Program (CAP) of Rock and Walworth Counties,

Mr. Warren Jones and Mr. Peter Tracey  
Project Home, Mr. Ken Stanek

Central Wisconsin CAP, Mr. Lee Duerst

Oak Ridge National Laboratory, Mr. Bill Mixon, Mr. Mike Karnitz,  
Mr. David Wasserman, and Miss Clara Brown



## ABSTRACT

During the winter of 1985-86, a retrofit field test was performed in 66 occupied, low-income, single-family homes in Madison, Wisconsin. The primary objectives of the field test were to (1) determine the measured energy savings and the relative benefits of a combination of envelope and mechanical equipment retrofits that were selected following a new audit-directed retrofit procedure, (2) determine the energy savings and benefits due to performing infiltration reduction work following a recently developed infiltration reduction procedure, and (3) study general occupant behavior and house thermal characteristics and their possible change following retrofit installation. This report provides an overview of the project and summarizes the findings which will be presented in detail in separate reports.

Major findings from the field test include

- (1) The audit-directed retrofit procedure produced an average savings of 207 therms/year/house. The procedure also more than doubled the overall cost-effectiveness of the low-income weatherization assistance program as compared with the priority system formerly used in Wisconsin. Wall insulation and condensing furnaces were the major retrofits (predicted annual energy savings greater than 100 therms/year) most often selected under the procedure. The respective average energy savings of the houses receiving wall insulation and condensing furnaces was 14.6 and 14.3 therms/year for each \$100 spent on them under the program.
- (2) The blower-door-guided infiltration reduction procedure reduced expenditures for infiltration reduction to about one-fourth of previous program costs (from \$570/house to \$106/house). The procedure also reduced the average air leakage rate in the treated houses by 16%, whereas, in a previous study, no significant reduction was found following the installation of typical infiltration reduction measures.
- (3) Twenty to 60% of the deviation between predicted and measured savings can be attributed to incorrect assumptions regarding the indoor temperature before and after retrofit used in making the predictions. Incorrect assumptions regarding the value of the indoor temperature before retrofit may be more prevalent than incorrect assumptions regarding a constant indoor temperature following retrofit, as the occupants did not generally increase their indoor temperature after retrofit installation (the occupants did not generally display "take back" behavior).



## EXECUTIVE SUMMARY

### FIELD TEST BACKGROUND AND PURPOSE

During the winter of 1985-86, Oak Ridge National Laboratory (ORNL), the Alliance to Save Energy, and the Wisconsin Energy Conservation Corporation (WECC) performed a field test in 66 occupied, low-income, single-family homes in the area of Madison, Wisconsin. Financial support for this field test was supplied by the U.S. Department of Energy (DOE), Office of Buildings and Community Systems; the DOE Weatherization Assistance Program (WAP); the DOE Low-Income Energy Assistance Program; the State of Wisconsin, Department of Health and Social Services; and three Wisconsin utilities (Wisconsin Power and Light, Wisconsin Gas, and Madison Gas and Electric).

The primary objectives of the field test were to (1) determine the measured energy savings and the relative benefits of a combination of envelope and mechanical equipment retrofits that were selected following a new audit-directed retrofit procedure (ADRP), (2) determine the energy savings and benefits due to performing infiltration reduction work following a recently developed infiltration reduction procedure, and (3) study general occupant behavior and house thermal characteristics and their possible change following retrofit installation. ORNL is preparing, in addition to this summary report, several detailed reports. (A list of these reports is provided at the front of this document.)

### FIELD TEST STUDIES

The three field test objectives guided the design of the field test and, in order to provide answers to them, the field test was divided into three significant studies:

- (1) ORNL developed an ADRP to improve the selection of building-envelope and heating-system retrofits. The improvement lies in analyzing houses individually to determine which retrofits are most cost-effective for that particular house rather than adhering to a fixed priority list approach typical of most weatherization assistance programs. Further, the ADRP includes a rational process for deciding the amount of money to spend on each house in a group of houses. Because houses receive different retrofits and various amounts of money are spent on each house, the ADRP can significantly enhance program energy savings per dollar of retrofit investment. The primary objective of this study was to determine the benefits and performance of the ADRP and to measure the energy savings of combined heating-system and building-envelope retrofits.
  
- (2) WECC developed an infiltration reduction procedure that uses a blower door to improve the infiltration reduction work performed under weatherization programs. Weatherization programs have previously focused on caulking and weatherstripping doors and windows. Under the infiltration reduction procedure, the air leakage rate of the house is determined using a calibrated blower door, allowing expenditure levels and air leakage rate reduction goals for each house to be set. Major leaks in the house are sealed while the blower door is in place to help locate the leaks and to track the air leakage rate during retrofit. The homes are sealed until the air leakage reduction goal or the expenditure level is reached. The primary objectives of this study were to assist in the development of the procedure and to investigate its cost-effectiveness.
  
- (3) Two explanations have been proposed to explain why measured energy savings of retrofit programs are less than predicted and why large scatter is observed in the measured energy savings of similar homes modified with similar retrofits: (a) actions taken



by the occupants following retrofit, such as increasing the thermostat setpoint, may reduce savings, and (b) the actual temperatures in the house may be lower than the value assumed in estimating the retrofit savings. This study was performed to address these and other related issues by determining (a) if the indoor temperature of the house changes following retrofit installation, (b) if the expected deviation between predicted and monitored energy savings could be reduced by including indoor temperature in the analysis, and (c) general occupant behavior and house thermal characteristics and their possible change following retrofit installation.

## FINDINGS

### Audit-Directed Retrofit Procedure

The ADRP was found to be a successful tool for cost-effectively selecting building-envelope and heating-system retrofits in weatherization programs, offering significant advantages compared to a fixed priority list approach. Replacing inefficient furnaces with higher-efficiency units and installing wall insulation were found to be effective retrofits well worth considering in weatherization programs. Specific results and conclusions obtained from the audit portion of the field test were

- (1) The ADRP, which used an expanded list of building-envelope and heating-system retrofits, more than doubled the overall cost-effectiveness of Wisconsin's low-income WAP as compared with the priority system formerly used in Wisconsin in 1982. The annual energy savings achieved by the program per hundred program dollars increased from 4.8 therms/year/\$100 in 1982 to 12.6 therms/year/\$100.

- (2) Condensing furnace replacement and wall insulation are major retrofits (predicted annual savings greater than 100 therms/year) that appear to be cost-effective. Minor retrofits (such as vent dampers and infiltration reduction) do not appear to be. The average energy savings of the houses receiving wall insulation was 14.6 therms/year for each \$100 spent on them under the program, about the same as the houses receiving a condensing furnace. The average energy savings of the houses receiving no major retrofits was only 18 therms/year per hundred program dollars.
- (3) The average savings of the houses was 207 therms/year, or 19% of the average pre-retrofit space heating consumption of the houses. Individual house savings was quite variable, ranging from -162 to 604 therms/year. On average, the houses receiving a major retrofit saved the most energy: 345 therms/year and 257 therms/year for the houses receiving a condensing furnace and wall insulation, respectively, as compared to an average of 12 therms/year for houses receiving only minor retrofits. The variability of the individual house savings and the concentration of the savings in the houses receiving a major retrofit can largely be attributed to the ADRP which was designed to concentrate retrofits in houses that would most benefit from the retrofits.
- (4) The annual heating energy savings for the entire group of retrofitted houses was approximately 83% of that predicted. On average, the audit accurately predicted the savings for condensing furnaces, but overpredicted the savings for wall insulation (by about 25%) and the minor retrofits. The energy savings for individual houses was not predicted accurately by the audit.

- (5) The retrofits selected by the ADRP were quite different from the retrofits employed in the traditional weatherization program: only four of 20 houses retrofitted following the ADRP received ceiling insulation and none received storm windows. Condensing furnaces and wall insulation were major retrofits most often selected by the ADRP in the 20 test homes.

### **Blower-Door-Guided Infiltration Reduction Procedure**

The blower-door-guided infiltration reduction procedure was found to be a useful tool to reduce expenditures for infiltration reduction while ensuring that significant air leakage rate reductions are obtained. However, the infiltration reduction work that was performed did not produce, on average, measurable energy savings in the test houses. Specific results and conclusions obtained from the "blower door" portion of the field test were

- (1) The blower-door-guided infiltration reduction procedure reduced expenditures (labor plus material) for infiltration reduction to about one-fourth of that previously required by Wisconsin's WAP (from \$570/house to \$106/house).
- (2) The infiltration reduction procedure reduced the average air leakage rate in the treated houses by 16%, whereas, in a previous study, no significant reduction was found following the installation of typical infiltration reduction measures.
- (3) The air leakage rate reductions were, on average, largest in the houses recommended by the procedure to receive infiltration reduction measures (work was performed on additional houses that was not recommended by the procedure). Because the reductions of individual houses were quite variable, the potential reduction of a house depends on more than the initial air leakage rate.

- (4) The infiltration reduction procedure applied to a group of houses provided an effective guide to the average amount of infiltration reduction that can be achieved and the expense necessary to accomplish the reduction.
- (5) Although air leakage rates were reduced using the infiltration reduction procedure, a reduction in the average energy consumption of the treated houses was not observed from an analysis of metered energy use data.

#### **Occupant Behavior and House Thermal Characteristics Study**

Indoor temperature changes attributable to the installation of conservation measures were not generally observed. However, consideration of the indoor temperature in the analysis can explain a large portion of the deviation between predicted and measured savings. Specific results and conclusions obtained from the occupant behavior and house thermal characteristics study were

- (1) Twenty to 60% of the deviation between predicted and measured savings can be attributed to incorrect assumptions regarding the indoor temperature before and after retrofit used in making the predictions. Incorrect assumptions regarding the value of the indoor temperature before retrofit may be more prevalent than incorrect assumptions regarding a constant indoor temperature following retrofit, as the occupants did not generally increase their indoor temperature after retrofit installation (the occupants did not generally display "take back" behavior).
- (2) A single indoor temperature was found to adequately represent the average house temperature in many homes.

- (3) Indoor temperature and thermostat setpoint are distinct parameters such that inferences concerning one cannot be made from the other; thus, both need to be monitored if both are to be studied in an experiment.
- (4) Occupant's perceptions of their house's thermal characteristics and comfort, and their change following retrofit installation, were found to be inconsistent with measured data; thus, responses to occupant questionnaires may not provide sufficiently accurate data to be generally useful in audits or analyses to supplement or interpret results.



## 1. INTRODUCTION

### 1.1 BACKGROUND

A retrofit field test involving 66 occupied, low-income, single-family homes in the area of Madison, Wisconsin was performed during the winter of 1985-86. The primary objectives of the field test were to (1) determine the measured energy savings and the relative benefits of a combination of envelope and mechanical equipment retrofits that were selected following a new audit-directed retrofit procedure (ADRP); (2) determine the energy savings and benefits due to performing infiltration reduction work following a recently developed infiltration reduction procedure; and (3) study general occupant behavior and house thermal characteristics and their possible change following retrofit installation.

### 1.2 PURPOSE

Oak Ridge National Laboratory (ORNL) is preparing, in addition to this summary report, several detailed reports on the results of this project. (A list of these reports is provided at the front of this document.) The purpose of this summary report is to provide a concise and timely listing of the major findings and to provide an overview of the entire project which otherwise might be lost in the detail of individual reports. The general purposes of this report are to

1. provide an overview of the field test performed in Wisconsin, identifying the various studies that were performed, the background that led to the need for the studies, and the various forthcoming reports;
2. provide a summary of the major findings, omitting much of the technical detail; and
3. discuss implications of these findings for future and similar building energy retrofit programs.

The questions of concern to each of the major participants in the study and the role each performed are identified in Sect. 2. In Sect. 3, a detailed overview of the field test and specific objectives of each study are presented. The major findings are summarized in Sect. 4. Implications of the field test findings for future single-family retrofit programs are discussed in Sect. 5.



## 2. PARTICIPANTS IN THE WISCONSIN FIELD STUDY

### 2.1 PARTICIPANTS AND THEIR ROLES

The field test was a cooperative effort among several organizations, as shown in Fig. 2.1. The most important requirement was that all participants function as a team, each performing the required tasks on a very tight schedule so that the entire project could be completed within less than one year. The major tasks that had to be performed were

1. Select or develop an audit technique that could recommend the most cost-effective combination of retrofits for each house and for the entire retrofit program.
2. Develop an infiltration reduction procedure using a blower door to optimize the amount of infiltration work performed in a house.
3. Design analysis methods capable of evaluating the effectiveness of the audit technique and infiltration reduction procedure, using a single winter's data, and capable of studying the relations between retrofit installations, occupant behavior, and house thermal characteristics.
4. Devise methods of field metering that are inexpensive and non-intrusive for the occupants, but capable of yielding the required data.
5. Implement the field test plan and collect the necessary data.
6. Analyze the data and report results.

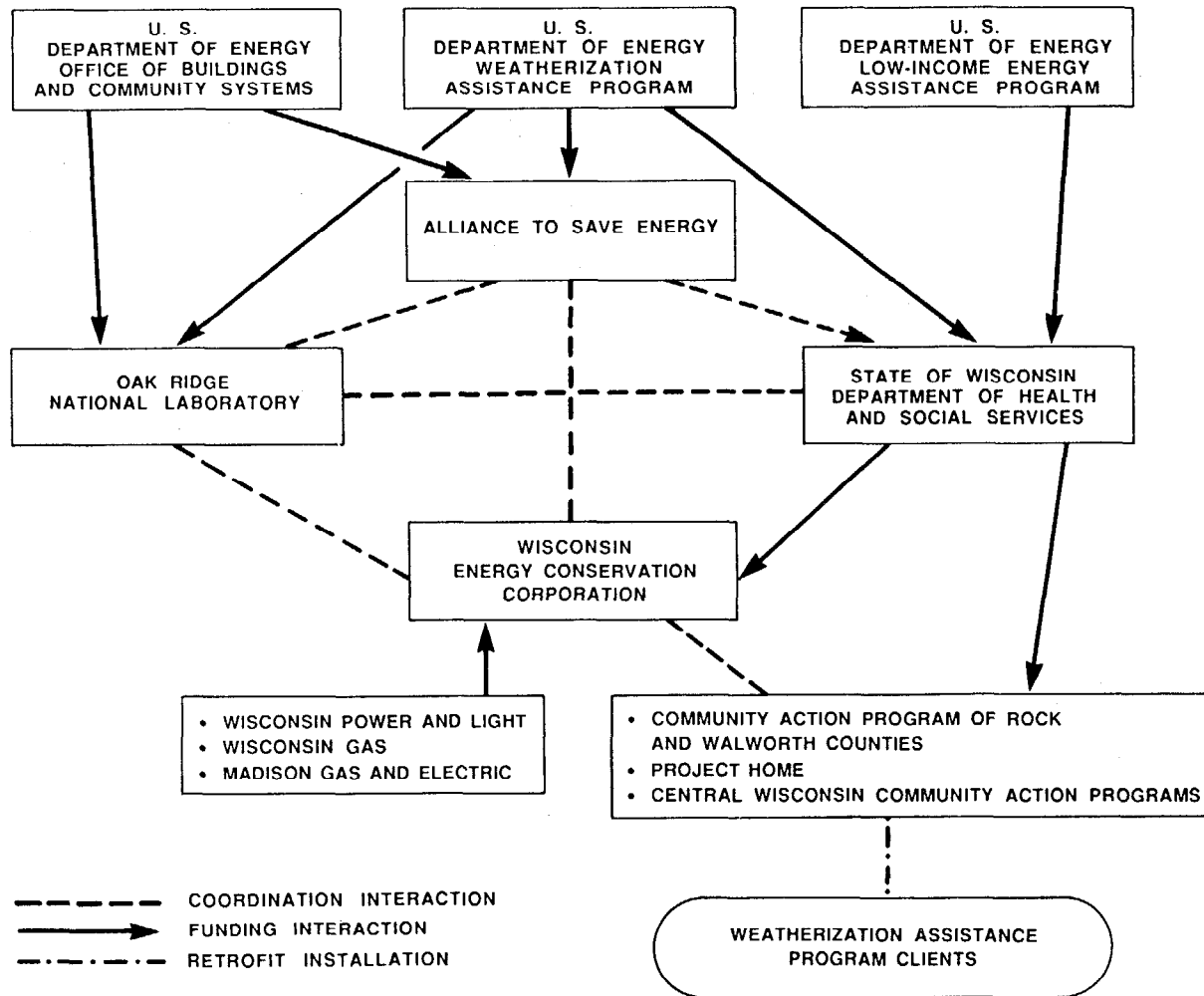


Fig. 2.1. Schematic of the field test organization showing the lines of interaction between the participants.

Financial support for this field test was supplied by the U.S. Department of Energy (DOE), Office of Buildings and Community Systems (DOE-OBCS); the DOE Weatherization Assistance Program (DOE-WAP); the DOE Low-Income Energy Assistance Program (DOE-LIEAP); the State of Wisconsin, Department of Health and Social Services (DHSS); and three Wisconsin utilities (Wisconsin Power and Light, Wisconsin Gas, and Madison Gas and Electric).

The DOE offices provided funding to ORNL and the Alliance to Save Energy (ASE) to develop and test a method for selecting optimal combinations of retrofits. ASE helped initiate the project and assisted in the planning and management of the project; ASE's efforts were instrumental in getting the State of Wisconsin DHSS to join in the field test. ORNL was funded to assist in the technical aspects of the evaluative study. ORNL developed the audit and the field test plan with input from ASE, DHSS, and the Wisconsin Energy Conservation Corporation (WECC) and also had responsibility for analyzing the data and reporting results. DHSS funded WECC to develop a unique infiltration reduction procedure and to implement the field test, which included selecting the homes to retrofit and meter, purchasing and installing meters, collecting weekly meter readings, training auditors, performing audit calculations, and coordinating the retrofit activities. DHSS also provided some of its WAP and LIEAP funds to be used for weatherization of homes in the field test. The three utilities provided funds for the purchase and installation of meters used in the field test. Although each of the groups involved in the field test had an interest in providing maximum energy conservation to low-income homes at reasonable cost, each had a different role in the overall process. Consequently, each had somewhat different concerns that needed to be addressed in the evaluation of the weatherization program, and each had different questions that needed to be answered by the field test study. The remainder of this section discusses briefly some of the questions of concern to each of the major participants in the Wisconsin field test.

## 2.2 DOE OBJECTIVES FOR THE STUDY

The Single-Family Retrofit Research Program of the DOE-OBCS, Building Services Division,<sup>1</sup> needed quality field data on the performance of energy conservation retrofits in occupied homes to decrease the uncertainty of savings predictions. The DOE-OBCS program also desired to work closely with those implementing conservation programs in order to include the most effective retrofit measures and to facilitate transfer of results to practice. This project represents the initial cooperative, cost-shared field monitoring project that was important to establish roles and procedures, test monitoring and analysis methods, and provide initial data on retrofit issues of interest to OBCS, which included

1. What are the energy savings and cost savings of combined shell and mechanical retrofits?
2. Why do specific energy conservation retrofits save less energy than predicted?
3. To what extent does occupant behavior account for some of the lost energy savings? Is there evidence that occupants convert some potential savings into greater comfort (higher thermostat settings), thus "taking back" savings?
4. To what extent can field test evaluation procedures for single-family buildings be improved and standardized? How may the metering and data analysis be carried out with minimum cost and yet yield credible answers regarding energy savings? Can the entire field test (pre-retrofit metering, retrofit, and post-retrofit metering) be carried out in a single winter?

The WAP of the DOE State and Local Assistance Program is the major source of funding for energy conservation retrofits of low-income housing. This program was created in 1976 by Title IV of Public Law 94-385. WAP's major interests in the Wisconsin field test were to (1) identify any improvements in the method of implementing

low-income retrofit programs that would provide greater energy and dollar savings per dollar of WAP investment in retrofits, and (2) learn to what extent occupant behavior is reducing WAP energy savings below the expected levels. Field-tested improvements in the Wisconsin program could be transferred, where applicable, to other states, thus multiplying the savings.

### 2.3 STATE OF WISCONSIN GOALS

In 1986, Wisconsin spent over \$18 million of federal funds to weatherize 7500 low-income homes -- \$7.5 million from WAP and \$10.5 million from LIEAP, representing 15% of the state's total LIEAP award. In addition, the Utility Weatherization Assistance Program for low-income homes is mandated by the Wisconsin Public Service Commission and involves 11 of the largest gas and electric utilities. This program spent \$8 million in 1985 to weatherize 7300 homes.

In 1983, the Wisconsin Department of Administration authorized an evaluative study of the low-income weatherization program to be conducted by WECC, a state-wide, non-profit corporation. Results of the study were reported in October, 1984, in four volumes.<sup>2</sup> The study showed that almost all of the houses weatherized in 1982 were being treated to the same set of retrofits: caulking and weatherstripping, insulating water heater tanks, insulating warm air ducts, insulating the attic, and adding storm windows. Based on analyses of monthly utility bills, average energy savings from these retrofits was estimated to be 80-130 therms/year/house or approximately 6 to 10% of the annual home gas use. Recommendations from the study were to adopt a new and expanded list of retrofit measures, to use blower doors to improve infiltration control work, to insulate walls, and to retrofit or replace furnaces.

As a result of this evaluative study, the State of Wisconsin DHSS had a number of special interests in a field test:

1. Can the energy saved per dollar invested in the Wisconsin low-income retrofit program be improved?
2. Could the use of blower doors significantly improve the effectiveness of infiltration control measures?
3. Could an improved procedure be devised to select retrofits best suited for individual houses?
4. Would additional retrofit options, such as furnace replacement and insulation of walls (both expensive retrofits), prove to be a wise use of retrofit money?

#### 2.4 PRIVATE SECTOR (UTILITY) GOALS

Because of their involvement in the Utility Weatherization Assistance Program, the larger utilities serving Wisconsin had interests in a field test study. Questions of concern to them include

1. Which retrofits are the most cost-effective for low-income homes in Wisconsin?
2. For those retrofits that do not perform as expected, does the fault lie with the quality of the installation of the retrofit or with the method of predicting the savings?

#### 2.5 ASE OBJECTIVE

ASE is a non-profit organization founded in 1977 to promote efficient use of energy. It is supported by contributions from corporations, unions, individuals, and by project-specific grants from public sources. ASE has been interested in enlarging retrofit options to include mechanical retrofits in addition to the conventional building envelope retrofits. Recent revisions in DOE-WAP guidelines allow mechanical retrofits to be included in low-income programs. ASE initiated the idea of a demonstration project as part of a state low-income retrofit program to improve the performance and cost-effectiveness of state and utility weatherization programs through the

use of better technology. ASE presented the demonstration project idea to OBCS and to the WAP office of DOE. In order to accommodate some DOE objectives, as well as the ASE objective, the scope of the project was broadened from a demonstration of mechanical system retrofits to a field test evaluative study of a broad range of retrofits. It would include a method to select optimal combinations of mechanical and/or envelope retrofits and an evaluation of the effectiveness of the retrofits selected. However, ASE's primary interest would continue to be "How can better technology be cost-effectively incorporated into low-income energy conservation programs to improve them?"





### 3. OVERVIEW OF THE WISCONSIN FIELD TEST

In order to provide answers to the variety of questions motivating the field test, the overall program was divided into three separate studies, as indicated in Fig. 3.1. This section describes the objectives of each of the three studies and the experimental design of the entire field test.

#### 3.1 AUDIT-DIRECTED RETROFIT PROCEDURE

The purpose of the DOE-WAP is to improve the energy utilization efficiency of homes of low-income families. Until recently, DOE-funded low-income weatherization activities were limited to infiltration control, insulation, and addition of storm windows, with an expenditure limit of \$1,000 per house. Under these conditions, most retrofit programs operated from a fixed priority list such as control infiltration by installing weatherstripping and caulking, insulate the water heater, add ceiling insulation to some predetermined level, and then install storm windows until the expenditure limit is reached. Under these conditions, each house received about the same treatment, and about the same amount was spent on each house.

Revised DOE regulations increased the average expenditure per dwelling to \$1,600 and permitted an expanded list of retrofits to be performed, including

1. heating and cooling system tune-ups, repairs, and modifications;
2. installation of thermostat control systems, heat exchangers, and heat pump water heaters; and
3. furnace and boiler replacements.

This expanded retrofit list provided options for more cost-effective energy savings, but it also complicated the process of selecting the best combination of retrofits for a house or for a given group of

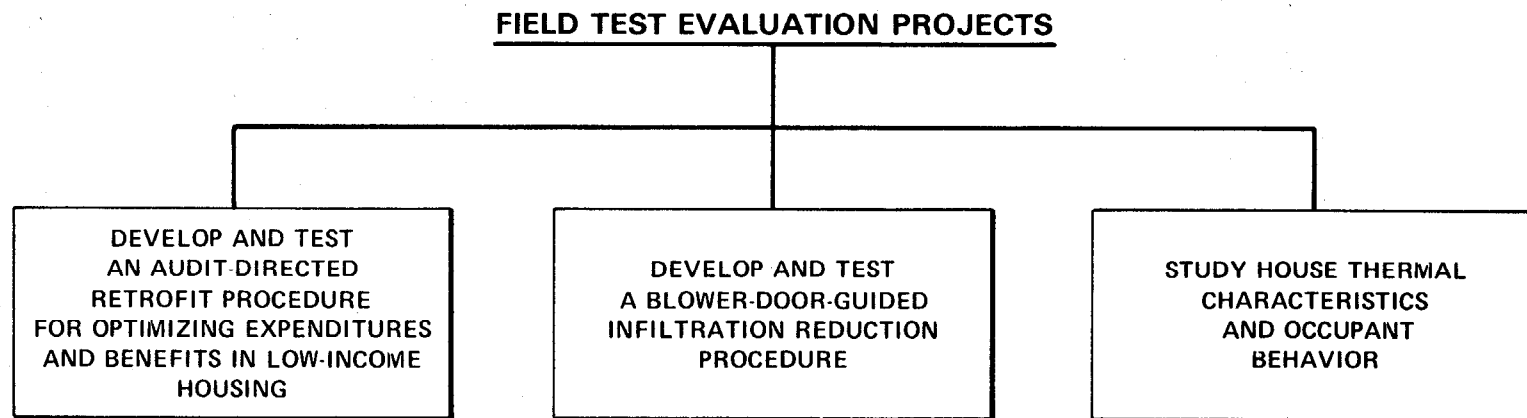


Fig. 3.1. Overview of projects comprising the Field Test Evaluation of Conservation Retrofits of Low-Income, Single-Family Buildings.

houses. With the revised regulations, a set priority list was inadequate to apply to all houses in a geographic area. The optimum combination of retrofits for a given house always depends on the characteristics of the house which is to receive the retrofits.

ORNL was asked by DOE to select or develop a procedure that could be used by home weatherization installers to select retrofits that would optimize conservation program expenditures among low-income, single-family homes. No suitable, public domain audit or analysis program was found, so ORNL developed an audit-directed retrofit procedure (ADRP) which is described in detail in two other reports.<sup>3,4</sup> The chief distinction of the ADRP, as contrasted with the set list of priorities, is that each house is examined individually to determine which retrofits are most cost-effective for that house. An additional distinction of the ADRP is that it includes a rational process for deciding how much money to spend on each house in a group of houses in order to optimize conservation program expenditures for the group. Under this procedure, houses receive different retrofits, and various amounts of money are spent on each house in order to achieve maximum program energy savings per dollar of retrofit investment.

The ADRP was developed to reduce heating energy consumption only. Heating-system retrofits, which were limited to gas furnaces, included: (1) replacing a standing pilot with an intermittent ignition device, (2) installing an electromechanical full-closure vent damper, (3) installing a thermally-activated vent damper, (4) installing a secondary condensing heat exchanger, (5) replacing an atmospheric burner with a gas power burner, and (6) replacing the existing furnace with a high-efficiency furnace. Building-envelope retrofits included (1) ceiling insulation, (2) exterior wall cavity insulation, (3) storm windows, (4) storm doors, (5) floor insulation, (6) exterior basement wall insulation, (7) sill box insulation, and (8) blower-door-guided infiltration reduction.

The ADRP consists of two parts. First, an audit is applied to each house to predict the benefit-to-cost (B/C) ratio for each individual retrofit. Costs of materials and labor involved in each retrofit are estimated by the audit. After retrofit savings are estimated using audit calculations, a B/C ratio is calculated for each retrofit using the estimated costs and savings. Once the retrofits for each individual house are ranked by their B/C ratios, interactions among the retrofits are considered and revised B/C ratios are determined. Retrofit interactions become important when both heating-system and building-envelope retrofits are used. Second, retrofits are selected that optimize the cost effectiveness of the program using the revised B/C ratios. For a group of houses, all the retrofits are ranked by their B/C ratios. Retrofits with the highest B/C ratios are then selected until the allocated money for the group of houses is spent.

The ADRP was used in the Wisconsin Field Test, which is described in detail in Ref. 5. The primary purposes of this portion of the Wisconsin field test were to determine the benefits of the ADRP and to measure the energy savings of combined heating-system and building-envelope retrofits. The prediction capability of the audit and the performance of individual retrofits were also of interest.

### **3.2 BLOWER-DOOR-GUIDED INFILTRATION REDUCTION PROCEDURE**

Infiltration reduction has been an important part of the DOE-WAP and similar programs. Previous infiltration reduction work focused on caulking and weatherstripping doors and windows and was performed without the use of a tool to identify major leakage sites. Questions regarding the effectiveness of this type of infiltration reduction practice have arisen. Indeed, measured energy savings due to this work have been found to be less than expected. One explanation for this is that the common practice of sealing around doors and windows,

for example, only seals insignificant leaks, while important leaks are ignored. In addition, infiltration reduction work may be performed in homes that already have low air infiltration rates.

A blower door, shown in Fig. 3.2, either pressurizes or depressurizes a house, allowing the leakiness (or air leakage rate) of the house to be measured. Infiltration reduction techniques using a blower door have also been successfully used by practitioners in the field: the blower door is used to identify the major sources of air leakage (which may be hidden in attic cracks or interior walls) which are then sealed. However, a procedure to incorporate this technique into the WAP had not been developed.

A blower-door-guided infiltration reduction procedure was developed by WECC to (1) solve the problems associated with the conventional approach to reducing air infiltration used in WAPs, (2) incorporate the blower door technique into the WAP, and (3) increase the efficiency and cost-effectiveness of the technique. A detailed description of the procedure and its development is provided in Refs. 6 and 7. The basic approach to the procedure is to have a weatherization crew determine the air leakage rate of the house, using a calibrated blower door, at 50 pascal of depressurization. Expenditure levels and air leakage rate reduction goals for each house are then set based on the measured air leakage rate of that particular house. The expenditure level for labor and materials depends largely on the house air changes per hour at 50 pascal depressurization (ACH50):

$$\text{Expenditure Level} = (\text{ACH50})^2 \times (\text{House Area})/1400,$$

where the expenditure level is in units of dollars and the house area is in units of ft<sup>2</sup>. The air leakage rate reduction goals are listed in Table 3.1. Homes whose air leakage rate is 8 ACH50 or less receive

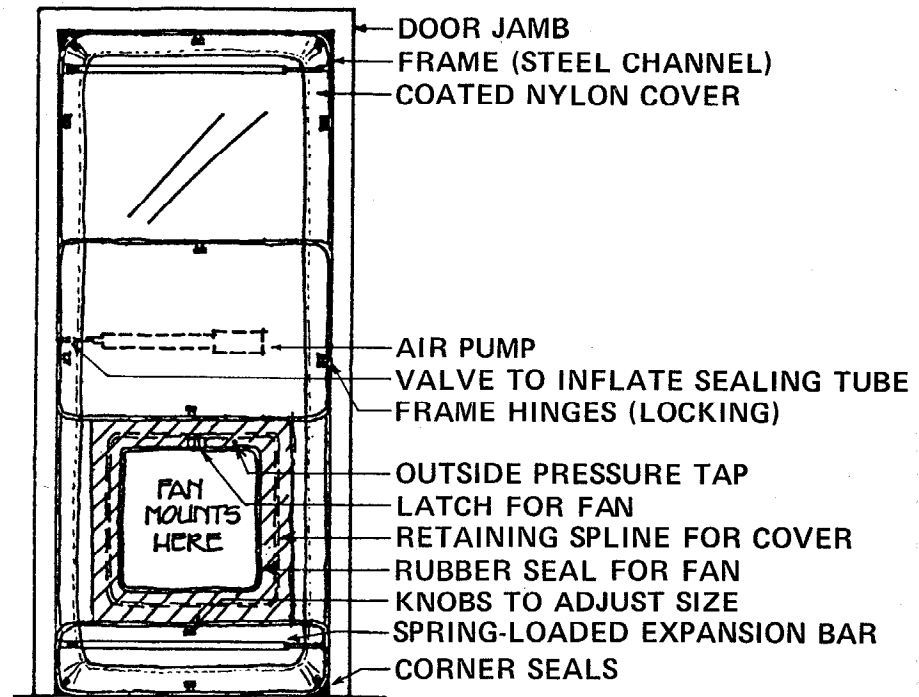
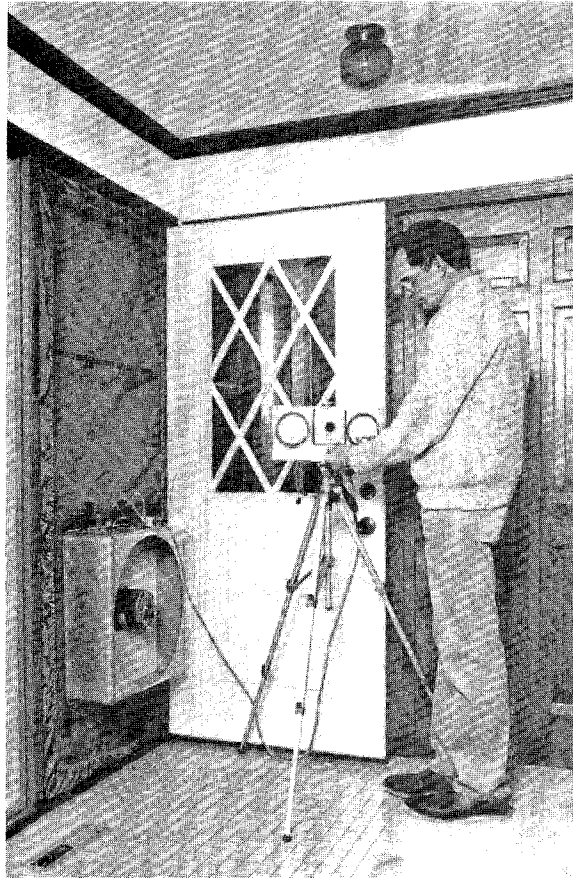


Fig. 3.2. Picture and diagram of a blower door.

**Table 3.1. Air leakage rate reduction goals used in the blower-door-guided infiltration reduction procedure**

Initial air leakage rate (ACH50) <sup>a</sup>	Reduction goal (ACH50) <sup>a</sup>
8 or less	Seal leaks that affect comfort only
8 to 10	Reduce ACH50 by 1
10 to 12	Reduce ACH50 by 2
13 to 15	Reduce ACH50 by 3
16 to 18	Reduce ACH50 by 4
18 or greater	Reduce ACH50 by 5

<sup>a</sup>ACH50 - house air changes per hour at 50 pascal depressurization.

no treatment (except to seal leaks that directly affect comfort) due to economic considerations and to avoid moisture and indoor air quality problems. Homes that have an air leakage rate greater than 8 ACH50 are assigned reduction goals that vary with the leakiness of the house. Major leaks in the house are sealed while the blower door is in place to help locate the leaks and to track the air leakage rate during retrofit. The homes are sealed until the air leakage rate reduction goal or expenditure level is met. Crews are discouraged from caulking and weatherstripping windows in favor of finding larger leakage areas with the help of the blower door. The crews are equipped with a variety of infiltration control materials to meet most needs.

A detailed description of this project is provided in Ref. 7. The primary objectives of this study were (1) to assist in the development of the blower-door-guided infiltration reduction procedure, (2) to demonstrate techniques of determining the air leakage reduction and subsequent energy savings resulting from the retrofit, and (3) to investigate the cost-effectiveness of the procedure.

### 3.3 OCCUPANT BEHAVIOR AND HOUSE THERMAL CHARACTERISTICS STUDY

A number of residential weatherization studies have found that the measured energy savings attributed to a retrofit program are less than the predicted savings, and that there is large scatter in the measured energy savings, even for similar houses modified with similar retrofits. Four reasons are often advanced to explain these differences:

1. occupant behavior, especially regarding thermostat settings, may reduce savings;
2. the actual temperatures within the houses may be maintained at a lower level than that assumed in estimating the savings;
3. the weatherization measures may be poorly installed; and
4. the predictive models may systematically overestimate savings.



This study was performed to address the first two points. A detailed description of this project is contained in Ref. 8. Specific purposes were threefold: (1) to determine if the indoor temperature of the home changes following retrofit installation, (2) to determine if the expected deviation between predicted and monitored energy savings could be reduced by including indoor temperature in the analysis, and (3) to study general occupant behavior and house thermal characteristics and their possible change following retrofit installation.

### 3.4 FIELD TEST EXPERIMENTAL DESIGN

The field test was performed during the winter of 1985-86 in four southern Wisconsin counties in the vicinity of Madison. (See Fig. 3.3.) Initially, over 100 houses, divided evenly into three groups, were to be used in the field test. For several reasons (such as scheduling and attrition), 66 houses, divided into three uneven groups, were actually used in the field test. The houses selected for inclusion in the field test met the following selection criteria:

1. The house must be eligible for the DOE-WAP.
2. The house must be a gas-heated, single-family detached home, excluding mobile homes.
3. The owner must have occupied the house for at least one year and must not have been planning extended time away from home during the 1985-86 winter.
4. Secondary heating devices (e.g., wood stoves) must not be used.
5. The occupants must be willing to participate in the field test.

The ADRP was used to determine which combination of envelope and mechanical system retrofits were installed in a group of 20 homes. An average of \$1600/house was selected to be spent on these homes to conform with DOE regulations and to make the study comparable with other studies of Wisconsin's WAP. Of the \$1600, \$400 was set aside to cover

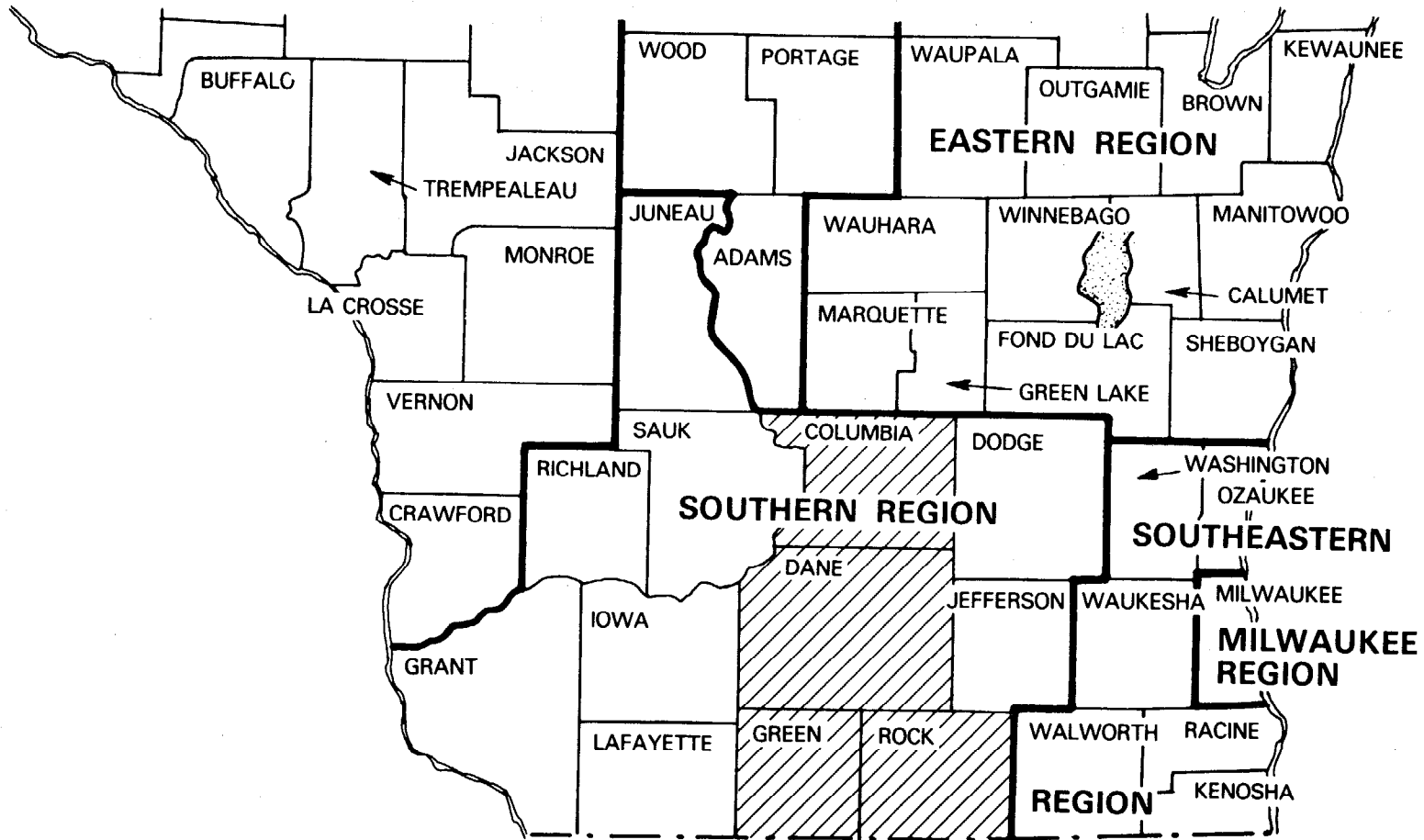


Fig. 3.3. The hatched area shows the location of the low-income, single-family buildings used in the field test.

administration (including auditing) and house repair costs, leaving \$1200 to be spent for retrofits. The retrofits were installed by the same local weatherization providers that normally provide these services for the state. The regular auditors were trained in the use of the audit and in heating system efficiency measurements, but specially trained experts were not employed. A second group of 18 homes had air leaks sealed following the blower-door-guided infiltration reduction procedure. The remaining 28 homes served as a control group for the retrofitted houses to allow compensation for house changes and occupant behavior changes between the pre- and post-retrofit periods. Retrofits were not installed in these houses until after the field test was completed.

All houses in the first and third groups were used to study the ADRP, while all houses in the second and third groups were used to study the infiltration reduction procedure. Selected homes from each group were metered more extensively and used in the study of occupant behavior and house thermal characteristics.

Table 3.2 lists the data gathered for each house that was used to calculate pre- and post-retrofit heating system fuel uses, normalized for an average heating season in southern Wisconsin. Three classes of data were collected: (1) data for each house needed to determine the retrofit energy savings, (2) weather data needed to determine the retrofit energy savings, and (3) general data on the houses and occupants needed to implement the ADRP and the infiltration reduction procedure. Three data parameters were monitored weekly for each house: furnace system run-time, house gas consumption, and house electricity consumption. The furnace weekly run-time, combined with a measured fuel consumption rate of the heating system, allowed the weekly heating system fuel consumption to be determined. (The fuel consumptions of the heating system and house are not equal to one another because of other uses of gas within the house, such as for cooking.)

Table 3.2. Information collected for 66 houses in the Wisconsin field test evaluation of conservation retrofits

Data item	Source of information
Whole-house gas use	Utility meter (weekly reading)
Whole-house electricity use	Utility meter (weekly reading)
Furnace gas use	Submetered with run-time meter (weekly reading)
Ambient air temperature	Hourly data from 3 weather stations in the 4 counties; Hourly data from Truax Field in Madison (local airport) for 36-year period
Building characteristics and heating system characteristics	Audit

The house gas and electric utility meter readings were used to verify the reasonableness of the heating season data. In addition to the data identified in Table 3.2, records were kept of the original and of the retrofitted air leakage rates for each of the 20 houses in the audit group and the 18 houses in the infiltration reduction group. These data from the infiltration reduction group were used to estimate energy savings and to evaluate the expenditure levels and air leakage rate reduction goals identified in the infiltration reduction procedure.

The retrofit energy savings of the treated houses were first determined individually. Weekly heating system fuel consumption, measured before and after retrofit installations, spanned a range of weather conditions, allowing fuel consumption to be linearly correlated to the outdoor temperature. The normalized pre- and post-retrofit annual energy consumptions were then determined using the correlations and long-term average outdoor temperatures for the Madison area. The difference between the pre- and post-retrofit annual energy consumptions is the annual energy savings normalized for average Madison outdoor temperatures.

The energy savings of the houses comprising the audited group were then averaged to determine the average benefit of the ADRP. Similarly, the average benefit of the infiltration reduction procedure was determined using the energy savings of the houses comprising the infiltration reduction group. These savings, as calculated, represent the savings due to the respective treatment, as well as to occupant behavior or house changes which may have occurred during the monitoring period. The control group was included in the test in order that other variables that could affect energy use such as occupant behavior or house changes could be accounted for. (Occupant behavior or house changes occurring in the control group are assumed to occur, on average, in the treated groups.) The control group houses were

analyzed as if they had been retrofitted, allowing an average energy "savings" to be determined. The average savings of the treated groups were then adjusted by subtracting the control group "savings" from them.

Selected homes from each group were metered more extensively and used in the study of occupant behavior and house thermal characteristics. For this study, ten data parameters were monitored hourly in 15 of the 66 homes used in the field test. These homes were monitored from the two counties closest to Madison (Dane and Rock) to expedite the installation, monitoring, and repair of the data acquisition equipment. The 15 homes included seven homes from the audit group of houses, three from the infiltration reduction or "blower door" group, and five from the control group. The ten monitored data parameters were

1. living room air temperature,
2. kitchen air temperature,
3. master bedroom air temperature,
4. basement air temperature (or spare bedroom air temperature),
5. interior surface temperature of the living room ceiling,
6. interior surface temperature of an exterior wall,
7. air temperature at the thermostat,
8. outdoor temperature,
9. thermostat setpoint, and
10. furnace run-time.

Data were collected approximately every eight seconds, and hourly averages or totals were stored in computer memory. These hourly data were remotely retrieved each week. The majority of the analyses performed using these data were qualitative evaluations of graphical results, although some calculations were also performed.

Monitoring of the data parameters identified in Table 3.2 for each individual house began during the last half of October and the first half of November in 1985. Most retrofits were performed during the last two weeks of January and the first two weeks of February, 1986. Post-retrofit data collection for each house began shortly after the retrofits were completed and continued until May. The 15 houses metered more extensively for the occupant behavior and house thermal characteristics study were instrumented between November 21 and December 20, 1985, allowing five to nine weeks of pre-retrofit data to be collected before the audit and infiltration reduction houses were retrofitted. Approximately 14 weeks of post-retrofit data were collected by mid-May.

The first part of the document discusses the importance of maintaining accurate records of all transactions. It emphasizes that proper record-keeping is essential for the success of any business and for the protection of the interests of all parties involved. The document then goes on to describe the various methods and procedures that should be followed to ensure that all transactions are properly recorded and documented.

The second part of the document provides a detailed overview of the accounting process, from the initial recording of transactions to the final preparation of financial statements. It covers the various steps involved in the accounting cycle, including the identification of transactions, the recording of transactions in the journal, the posting of transactions to the ledger, and the preparation of trial balances and financial statements.

The third part of the document discusses the importance of internal controls and the role of the accounting department in implementing and maintaining these controls. It describes the various types of internal controls that should be in place to prevent fraud and errors, and the steps that should be taken to ensure that these controls are effectively implemented and monitored.

The fourth part of the document provides a detailed overview of the various financial statements that are prepared by the accounting department, including the balance sheet, the income statement, the statement of cash flows, and the statement of retained earnings. It describes the purpose of each of these statements and the information that they provide to management and other stakeholders.

The fifth part of the document discusses the importance of budgeting and the role of the accounting department in preparing and monitoring the budget. It describes the various steps involved in the budgeting process, including the identification of budget items, the preparation of budget estimates, and the monitoring of budget performance.

The sixth part of the document provides a detailed overview of the various tax issues that are relevant to the accounting department, including the calculation of income taxes, the preparation of tax returns, and the management of tax liabilities. It describes the various steps involved in the tax process and the role of the accounting department in ensuring that all tax obligations are properly met.

The seventh part of the document discusses the importance of financial analysis and the role of the accounting department in providing management with the information needed to make informed financial decisions. It describes the various types of financial ratios and metrics that are used to analyze financial performance, and the steps that should be taken to ensure that this information is effectively communicated to management.

The eighth part of the document provides a detailed overview of the various ethical issues that are relevant to the accounting profession, including the importance of integrity, objectivity, and confidentiality. It describes the various steps that should be taken to ensure that all accounting professionals adhere to the highest standards of ethical conduct.

The ninth part of the document discusses the importance of continuous learning and the role of the accounting department in staying up-to-date on the latest developments in the field. It describes the various ways in which accounting professionals can stay up-to-date on the latest developments, including attending conferences, taking courses, and participating in professional organizations.

The tenth part of the document provides a detailed overview of the various challenges that are faced by the accounting department, including the increasing complexity of financial transactions, the need for greater transparency and accountability, and the impact of new technologies on the accounting profession. It describes the various steps that should be taken to address these challenges and ensure the continued success of the accounting department.



#### 4. SUMMARY OF FINDINGS FROM THE FIELD TEST

This section will report the major findings resulting from the analysis of the field test data for the three studies. Only the primary findings will be presented. The interested reader is urged to pursue detailed discussions of the findings, including statistical analysis results, for the ADRP in Ref. 5, for the infiltration reduction procedure in Ref. 7, and the occupant behavior and house thermal characteristics study in Ref. 8.

##### 4.1 AUDIT-DIRECTED RETROFIT PROCEDURE

The ADRP was found to be a successful tool for cost-effectively selecting building-envelope and heating system retrofits in weatherization programs, offering significant advantages compared to a fixed priority list approach. Replacing inefficient furnaces with high-efficiency units and installing wall insulation were found to be effective retrofits well worth considering in weatherization programs. Specific results obtained from the audit portion of the field test were

1. The ADRP, together with the expanded list of retrofits, more than doubled the overall cost-effectiveness of Wisconsin's low-income WAP as compared with the priority system formerly used in Wisconsin in 1982. As shown in Table 4.1, the annual energy savings achieved by the program per hundred program dollars increased from 4.8 therms/year/\$100 in 1982 to 12.6 therms/year/\$100. A portion of the increased efficiency might also be attributed to the increased skill acquired by weatherization installers between 1982 and 1985 through experience and training.

2. Condensing furnace replacement and wall insulation are major retrofits that appear to be cost-effective. Minor retrofits (such as vent dampers and infiltration reduction work) do not appear to be. Major retrofits were defined to be those with predicted annual energy savings greater than 100 therms/yr and minor retrofits to be those with predicted savings less than 100 therms/year. In six of the 20 houses, wall insulation was the only major retrofit installed; with two exceptions, the only major retrofit installed in seven other houses was a condensing furnace replacement. Various other minor retrofits were also installed in these 13 houses, as well as the remaining seven houses. As shown in Table 4.1, the average energy savings of the houses receiving wall insulation was 14.6 therms/year for each \$100 spent on them under the program, about the same as the houses receiving a condensing furnace. The average energy savings of the houses receiving no major retrofits was only 1.8 therms/year per one hundred program dollars.
3. Significant savings were achieved, on average, in the 20 houses. As shown in Table 4.2, the average savings of the 20 houses, normalized for long-term weather conditions, was 207 therms/year, or 19% of the average pre-retrofit space heating consumption of the 20 houses (estimated to be 1071/therms/year). This savings includes a calculated value of 38 therms/year for pilot gas savings due to intermittent ignition devices because they could not be measured with the instrumentation used in the study. The average savings also includes an adjustment for control group savings (determined to be -5 therms/year), making it slightly higher than the value listed in Table 4.1 for all the houses.
4. The savings of the individual houses was quite variable and, on average, was largest in the houses receiving a major retrofit. Individual house savings ranged from -162 to 604 therms/year. As

Table 4.1. Comparison of program costs and energy savings:  
1983 WECC study<sup>a</sup> vs 1985-86 field test results

	Average amount spent per house <sup>b</sup> (\$)	Heating energy savings/house <sup>c</sup> (therms/year)	Annual energy savings per hundred program dollars (therms/year/\$100)
1985-86 field test			
Condensing furnace	2,408	345	14.3
Wall insulation	1,764	257	14.6
Minor retrofits	660	12	1.8
All houses	1,603	202	12.6
1983 WECC study	2,250	105	4.8

<sup>a</sup>Ref. 1 (Vol. 3), Wisconsin Energy Conservation Corporation, Low-Income Weatherization Program Study, "Technical Findings," October 31, 1984.

<sup>b</sup>An administrative cost of \$300/house is included in the figures for the 1985-86 field test.

<sup>c</sup>The savings for the 1985-86 field test include estimated pilot gas savings, but do not incorporate adjustment for control group savings.

Table 4.2. Reportable average audit group savings

	Energy consumption (therms/year)		Energy savings	
	pre-retrofit	post-retrofit	(therms/year)	%
Control group (mean):				
measurable heating energy use	913	918	-5	
Audit group (mean):				
measurable heating energy use	1033	869	164	16 <sup>a</sup>
adjusted heating energy savings <sup>b</sup>			169	
estimated pilot gas energy use	<u>38</u>		<u>38</u>	
Total	1071		207	19 <sup>c</sup>

<sup>a</sup>The measurable heating energy savings of the audit group divided by the measurable pre-retrofit heating energy use of the audit group.

<sup>b</sup>The measurable heating energy savings of the audit group adjusted using the measurable heating energy savings of the control group.

<sup>c</sup>The total audit group savings divided by the total pre-retrofit heating energy use of the audit group.

shown in Table 4.1, the average savings for the houses receiving a condensing furnace and wall insulation was 345 therms/year and 257 therms/year, respectively, as compared to an average of 12 therms/year saved by the houses receiving only minor retrofits. The variability of the individual house savings and the concentration of the savings in the houses receiving a major retrofit can largely be attributed to the ADRP, which was designed to concentrate retrofits in houses that would most benefit from the retrofits.

5. The average savings achieved by the 20 houses was closely predicted by the audit. As shown in Fig. 4.1, the annual heating energy savings for the entire group of retrofitted houses was approximately 83% of that predicted.
6. On average, the audit accurately predicted savings for condensing furnaces, but overpredicted the savings for wall insulation and the minor retrofits. As shown in Fig. 4.1, the predicted and measured savings for houses receiving the major retrofit of a condensing furnace agreed very well. However, the savings for houses receiving wall insulation as the major retrofit was only about 74% of that predicted. In addition, little savings was predicted for houses receiving only minor retrofits, and no savings was actually measured.
7. The energy savings for individual houses was not predicted accurately by the audit. A comparison of the measured and predicted savings for each of the 20 houses is presented in Fig. 4.2. Of the 20 audit group houses, ten had measured savings which were significantly higher or lower than predicted. Three of the seven houses which received a condensing furnace had statistically significant discrepancies between predicted and measured savings. Four of the six houses which received wall

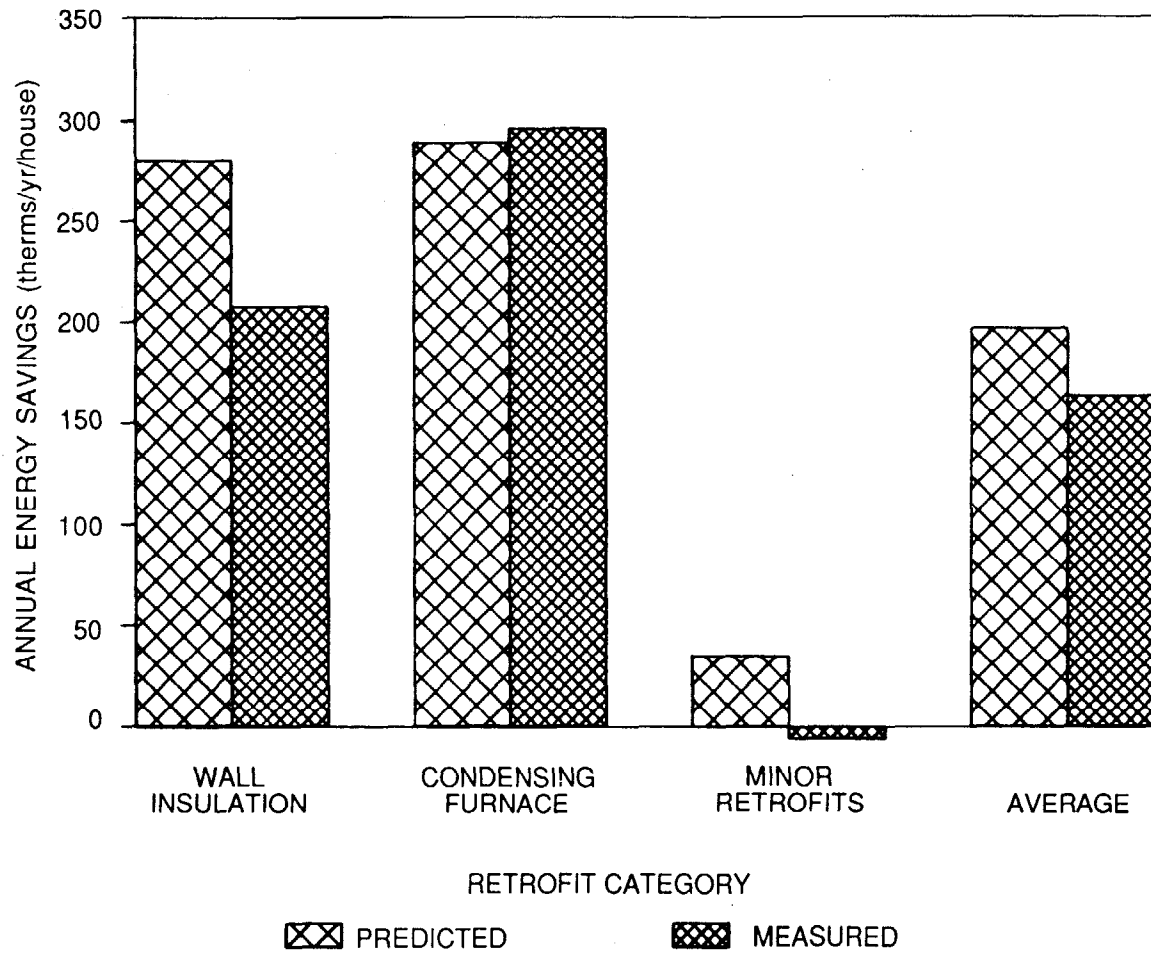


Fig. 4.1. Predicted savings vs measured savings, by predominant retrofit type.  
 (Both the predicted and measured savings do not include pilot gas savings.  
 The measured savings have been adjusted for control group savings.)

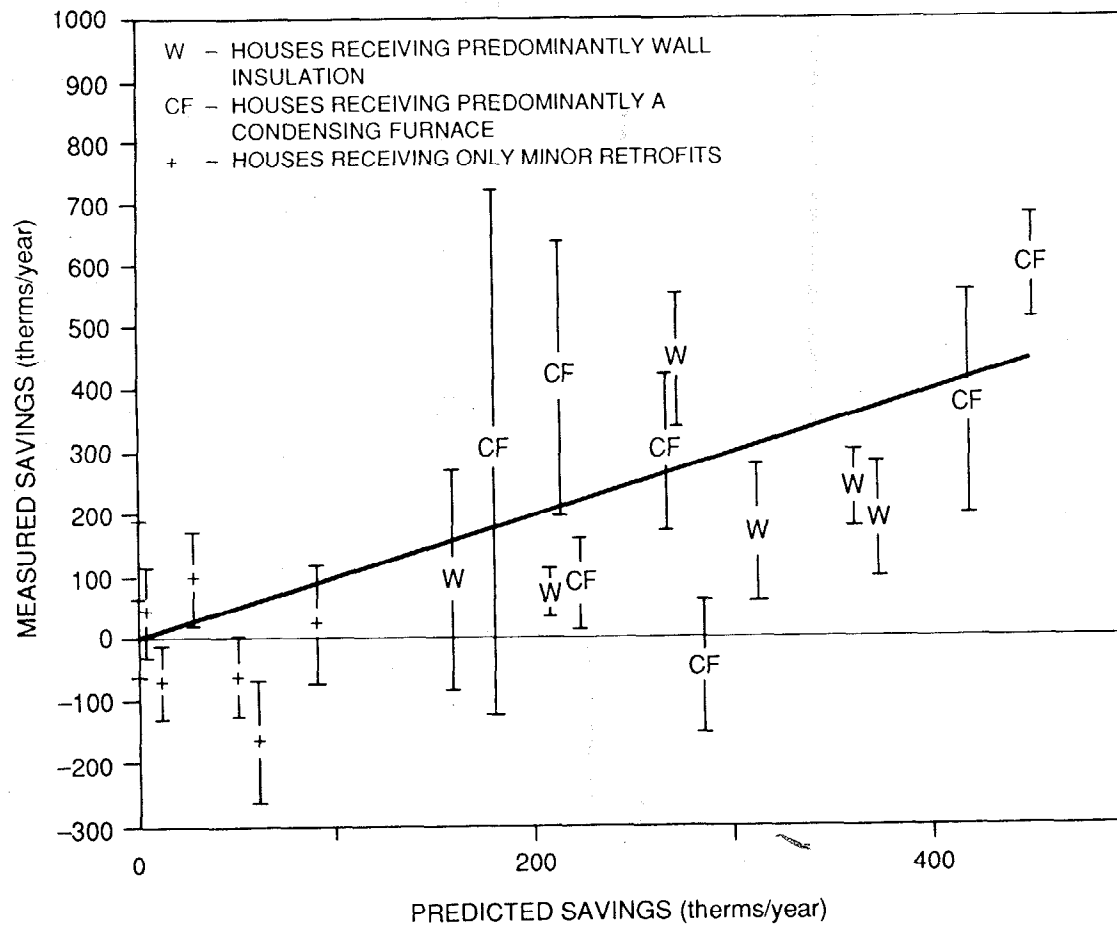


Fig. 4.2. Comparison of predicted and measured savings for individual houses. The vertical lines indicate the 90% confidence intervals of the measured savings. (Both the predicted and measured savings do not include pilot gas savings. The measured savings have not been adjusted for control group savings.)

insulation had measured savings that were statistically different than predicted, with a majority of these having measured savings less than predicted. These discrepancies are likely the result of the audit's failure to account for one or more factors which affect energy savings; a consistent problem may also exist with the wall insulation savings calculations in the audit because of the consistent differences observed.

8. The retrofits selected by the ADRP in the field test were quite different from the retrofits employed in the traditional weatherization program. The traditional program concentrated on ceiling insulation, water heater insulation, infiltration control, and storm windows. In the field test, only four houses received ceiling insulation and none of the 20 houses received storm windows. Water heater insulation was not included in the list of retrofits considered by the audit and, thus, was not installed in the field test.
9. The retrofits included in the expanded list of retrofits were selected for inclusion in the 20 houses at different frequencies by the ADRP. Five retrofits were not installed in any of the houses: secondary condensing heat exchanger, gas power burner, storm windows, storm doors, and floor insulation. The remaining nine retrofits were installed in at least four houses but not more than ten houses.
10. The cost of installing the retrofits in the homes varied depending on the actual retrofits installed. The houses receiving wall insulation as the major retrofit cost \$1764/house; the houses receiving a condensing furnace cost \$2408/house; and the houses receiving no major retrofits cost \$660/house. In each case, these numbers include the costs of various minor retrofits applied to the houses and an administration cost of \$300/house.



The administration cost is based upon an average cost of \$40/house that occurred in the field test to perform minor house repairs, an estimated cost of \$100/house to perform the audit, and an estimated cost of \$160/house to perform other administration functions such as outreach, income verification, and record keeping.

11. The overall costs of installing these retrofits were predicted with good accuracy. Total actual costs were less than 5% above total predicted costs, although wider scatter was observed in the cost comparisons of individual houses.
12. The following improvements were identified at the conclusion of the field test that could increase the cost-effectiveness of the ADRP: (a) eliminate the requirement to spend all the money allocated for the group of houses to be retrofitted (such a requirement led to choosing retrofits with B/C ratios less than 1.0 in the field test) or specify that retrofits with a B/C ratio below a minimum value cannot be performed; (b) remove ineffective retrofits from the audit and/or improve the audit predictions and calculations so that ineffective retrofits would not be chosen; (c) reduce or eliminate the installation of minor retrofits by installing retrofits in only those homes that can benefit from a major retrofit or by installing only major retrofits (the savings obtained from minor retrofits are not sufficient to overcome their installation costs plus auditing and administration costs); (d) add additional cost-effective retrofits to the procedure (such as hot water retrofits which were included in the traditional program); and (e) reduce the audit and administration costs.
13. The new test method developed for this project worked well and provided good results. The method principally involved the analysis of weekly submetered heating system fuel consumption

data. The method allowed the field test to be performed in one heating season and included uncertainty analysis which was applied consistently throughout the calculations.

#### 4.2 BLOWER-DOOR-GUIDED INFILTRATION REDUCTION PROCEDURE

The blower-door-guided infiltration reduction procedure was found to be a useful tool to reduce expenditures for infiltration reduction while ensuring that significant air leakage rate reductions are obtained. However, the infiltration reduction work that was performed did not produce, on average, measurable energy savings in the test houses. Specific results from the "blower door" portion of the field test were

1. The blower-door-guided infiltration reduction procedure reduced expenditures (labor plus materials) for infiltration reduction to about one-fourth of that previously required by Wisconsin's WAP. A 1985 study<sup>9</sup> of 50 low-income houses in Wisconsin reported an average infiltration control expenditure of \$570/house. The 18 houses in this study were treated for an average of \$106/house, which included costs of \$13 to \$68 to set up the blower door and perform initial testing (the set-up cost depended on travel time and house characteristics). This reduction came about in two ways: (a) the blower door identified houses that already had low infiltration rates, so time and money were not spent providing needless services (see item 3 below), and (b) the procedure limited the expenditures in the individual houses that were retrofitted to values significantly less than that previously spent.
2. The infiltration reduction procedure significantly reduced the average air leakage rate in the treated houses whereas, in the 1985 study,<sup>9</sup> no significant reduction in air leakage rate was

found following the installation of typical infiltration reduction measures. As shown in Table 4.3, the average air leakage rate in the 18 treated houses was reduced from 8.3 to 7.0 ACH50, representing a 16% reduction, despite the fact that the average infiltration rate of the houses was already relatively low.

3. The air leakage rate reductions were, on average, largest in houses recommended for retrofit. Because the reductions of individual houses were quite variable, the potential reduction of a house depends on more than the initial air leakage rate. Of the 18 houses, only seven were recommended to receive infiltration reduction measures (they had an initial air leakage rate greater than 8 ACH50); however, work on seven additional houses was also performed. As shown in Table 4.3, the air leakage rate reductions in the individual homes that were retrofitted ranged from 0.1 to 6.0 ACH50. The average reduction for the seven recommended houses was 2.4 ACH50, while the average reduction for the seven additional retrofitted houses was only 0.9 ACH50. Since no work was performed on the remaining four houses, no reduction occurred in them.
4. The infiltration reduction procedure applied to a group of houses provided an effective guide to the average amount of infiltration reduction that can be achieved and the expense necessary to accomplish the reduction. The average recommended retrofit cost for the 18 houses of the test group was \$77, compared with the actual average expenditure of \$106. Some of this overexpenditure may be attributed to the cost of performing the initial blower door test, which was not included in the cost estimate. In the seven houses recommended for retrofit, 89% of the targeted air leakage reduction was achieved, and only 76% of the recommended expenditure was required.

Table 4.3. Air leakage rate reductions and retrofit costs

House	Initial air leakage rate (ACH50)	Change in leakage rate			Cost	
		Actual (ACH50)	Actual (%)	Targeted (ACH50)	Recommended (\$)	Actual (\$)
Houses retrofitted as recommended:						
R21	19.5	6.0	31	5.0	256	216
R22	16.8	1.4	8	4.0	291	126
R35	16.2	1.9	12	4.0	129	98
D26	14.7	4.7	32	3.0	218	211
R03	9.2	0.8	9	1.0	94	96
R52	9.0	1.3	14	1.0	88	75
R43	8.6	0.7	8	1.0	49	39
Average	13.4	2.4	18	2.7	161	123
Houses receiving retrofits that were not recommended:						
D04	7.9	3.7	47	0.0	44	301
R07	7.7	0.2	3	0.0	55	50
R01	7.2	1.0	14	0.0	42	60
D41	5.9	0.4	7	0.0	31	186
G27	5.3	0.2	4	0.0	24	88
R06	5.2	0.8	15	0.0	21	92
R39	3.9	0.1	3	0.0	13	92
Average	6.2	0.9	15	0.0	33	124
Houses receiving no retrofits as recommended:						
R31	3.4	0.0	0	0.0	9	63
R04	3.2	0.0	0	0.0	8	13
R27	3.1	0.0	0	0.0	7	25
G01	2.6	0.0	0	0.0	5	68
Average	3.1	0.0	0	0.0	7	42
Overall Average	8.3	1.3	16	1.1	77	106

Note: ACH50 - house air changed per hour at 50 Pascal depressurization.

5. The minimum initial leakage rate of 8 ACH50, below which no retrofit work is advised by the procedure, appears to be an appropriate choice. Although air leakage rate reductions were achieved in houses not recommended for retrofit, these reductions were typically less than those achieved in the recommended houses and required relatively large expenditures per unit of change.
6. Although air leakage rates were reduced using the infiltration reduction procedure, a reduction in the average energy consumption of the treated homes was not observed from an analysis of metered energy use data. Analysis indicated that factors other than the reduction in the air infiltration rate and possible changes in the indoor temperature were influencing the house energy consumptions, making a direct measurement of retrofit savings difficult. Calculation of the expected energy savings using the measured air leakage rate reductions indicated that the average savings would be 37 therms/year for all houses in which infiltration retrofits were performed (or 5% of the average annual heating consumption of the houses).
7. The following improvements were identified at the conclusion of the test that could increase the effectiveness of the procedure: (a) the retrofit crews need to be trained more extensively to ensure stricter adherence to the procedure, and (b) the average cost of establishing the initial leakage rate of the house using a blower door needs to be included in the equation for the recommended expenditure level.

#### 4.3 OCCUPANT BEHAVIOR AND HOUSE THERMAL CHARACTERISTICS STUDY

Indoor temperature changes attributable to the installation of conservation measures were not generally observed. However, consideration of the indoor temperature in the analysis can explain a

large portion of the deviation between predicted and measured savings. Specific results from the occupant behavior and house thermal characteristic study were

1. A large portion of the deviation between predicted and measured savings can be attributed to incorrect assumptions used in making the predictions, with other unidentified factors being responsible for the remaining portion of the discrepancy. Knowing the indoor temperature of the houses as well as their measured balance point temperatures (derived from a graphical analysis of heating energy use versus outdoor temperature plots), a value for the measured energy savings of each house was calculated as if the house actually conformed to two main assumptions made in predicting the energy savings (a pre-retrofit balance point temperature of 65°F and a constant indoor temperature). Twenty to 60% of the difference between predicted and measured savings in the houses studied could be accounted for by this type of analysis.
2. Additional results indicate that incorrect assumptions regarding the value of the indoor temperature or balance point may be more prevalent than incorrect assumptions regarding a constant indoor temperature in explaining differences between predicted and measured savings. The indoor temperature in one-third of the 15 homes studied was either warmer or colder than values that might be typically assumed in making energy savings calculations (67 to 73°F). On the other hand, the indoor temperature of the houses was generally steady as the occupants did not typically increase their indoor temperature after retrofit installation (the occupants did not generally display "take back" behavior). Table 4.4 shows that the average change in temperature measured at the thermostat was more than 1°F in only four houses (two of which were only 1.1°F) and that these few houses were evenly distributed among the three groups. Thus, consistent changes in the

Table 4.4. Pre- to post-retrofit thermostat temperature and setpoint changes calculated using daily data

Site no.	House type	Change in temp. at thermostat (°F)	Change in thermostat setpoint (°F)
1	Control	1.1	-0.2
2	Control	2.0	1.4
3	Audit	0.9	-
4	Audit	0.6	-0.9
5	Audit	0.1	-0.6
6	Audit	-0.3	-1.9
7	Audit	-0.2	-0.3
8	Control	0.3	-0.2
9	Blower door	0.6	1.0
10	Blower door	0.7	-1.5
11	Blower door	1.1	1.3
12	Audit	9.0	10.3
13	Audit	-0.7	-1.1
14	Control	-0.9	-0.3
15	Control	0.1	0.0

indoor temperature due to retrofit installation were not observed. In addition, the thermostat management practice used during the post-retrofit period was identical to the practice used during the pre-retrofit period in all 14 houses for which pre- and post-retrofit data were available. This indicated that the management practice was also not affected by a retrofit installation.

3. A single indoor temperature was found to adequately represent the average house temperature in many homes, verifying an assumption made in a monitoring guideline developed by ORNL.<sup>10</sup> The four indoor temperatures monitored in each house were typically within 4°F of each other, indicating that most houses were at a reasonably uniform temperature and might be adequately described by a single temperature measurement (generally, the master bedroom temperature was lower and the kitchen temperature higher). In two-thirds of the houses, the thermostat or living room temperature was found to represent the average house temperature (defined to be the average temperature of the living area, kitchen, and master bedroom weighted using their respective floor area). A typical example is shown in Fig. 4.3.
4. Indoor temperature and thermostat setpoint are distinct parameters such that inferences concerning one cannot be made from the other; thus, both need to be monitored if both are to be studied in an experiment. Average air temperatures at the thermostat were found to be distinctly different from average values of the thermostat setpoint over selected time periods and at different times of the day. However, as indicated in Table 4.4, a change which occurred in one following retrofit installation was not necessarily accompanied by a change in the other.



### COMPARISON OF THREE HOUSE TEMPERATURES

AVERAGE, THERMOSTAT, AND LIVING ROOM

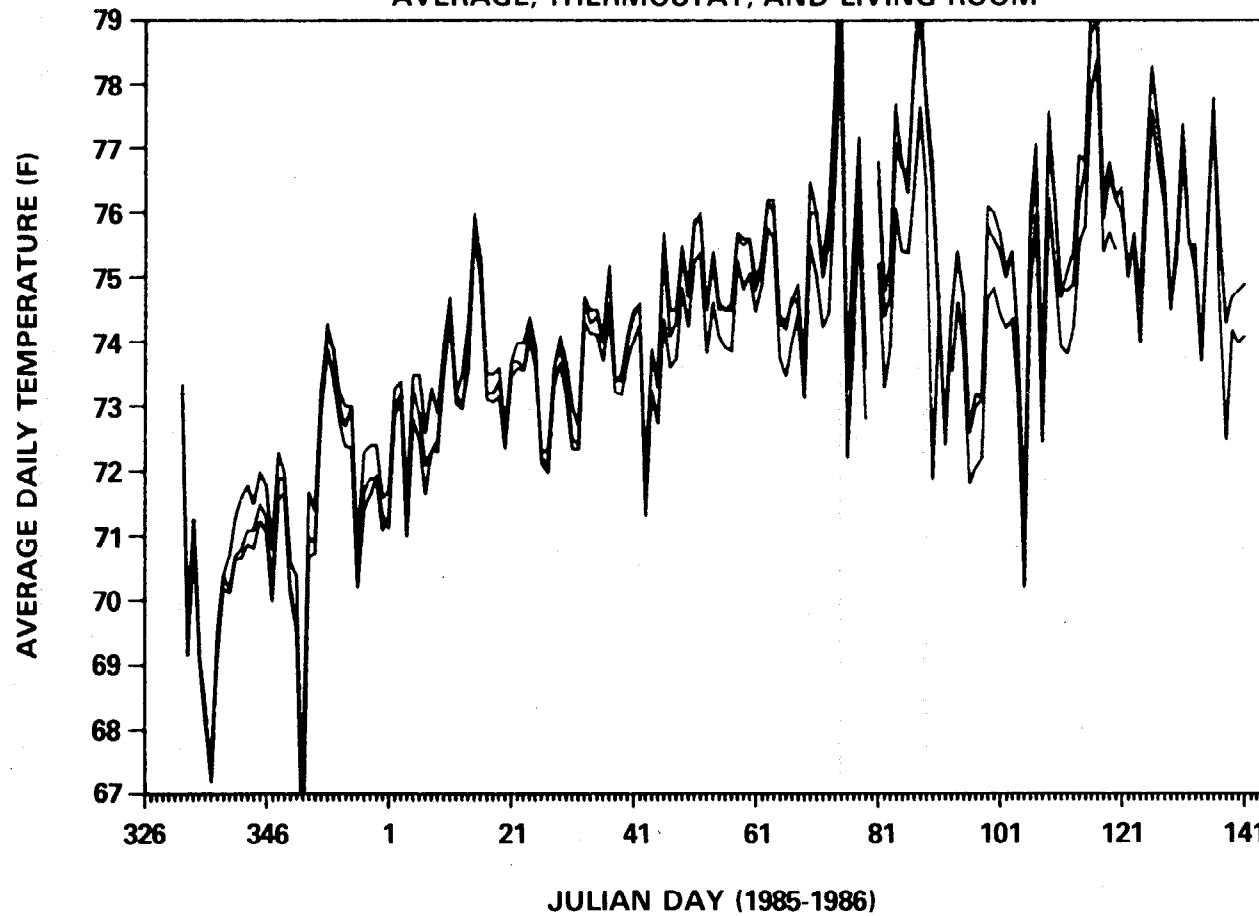


Fig. 4.3. Temperature at the thermostat and in the living room compared with average house temperature.

5. Four different thermostat management practices were observed in the houses: (a) seven households did not adjust their thermostat, (b) four set the thermostat back at night, (c) two set the thermostat back during the day, and (d) one lowered the thermostat at night and during the day, but raised it for a short period in the morning and a slightly longer period in the evening.
  
6. Occupant's perceptions of their houses' thermal characteristics and comfort, and their change following retrofit installation, were found to be inconsistent with measured data; thus, responses to occupant questionnaires may not provide sufficiently accurate data to be generally useful in audits or analyses to supplement or interpret results. For a given time period, two-thirds of the occupants correctly identified their typical thermostat management practice, but only one-half could accurately provide the average indoor temperature maintained in their house. Furthermore, the occupants could not reliably indicate if a change in indoor temperature or thermostat setpoint had occurred between two time periods. All occupants felt that their comfort had improved following a major retrofit installation, but measured indoor air temperature data did not support their observation. Despite the temperature maintained in the house, the occupants usually wished it could be higher.

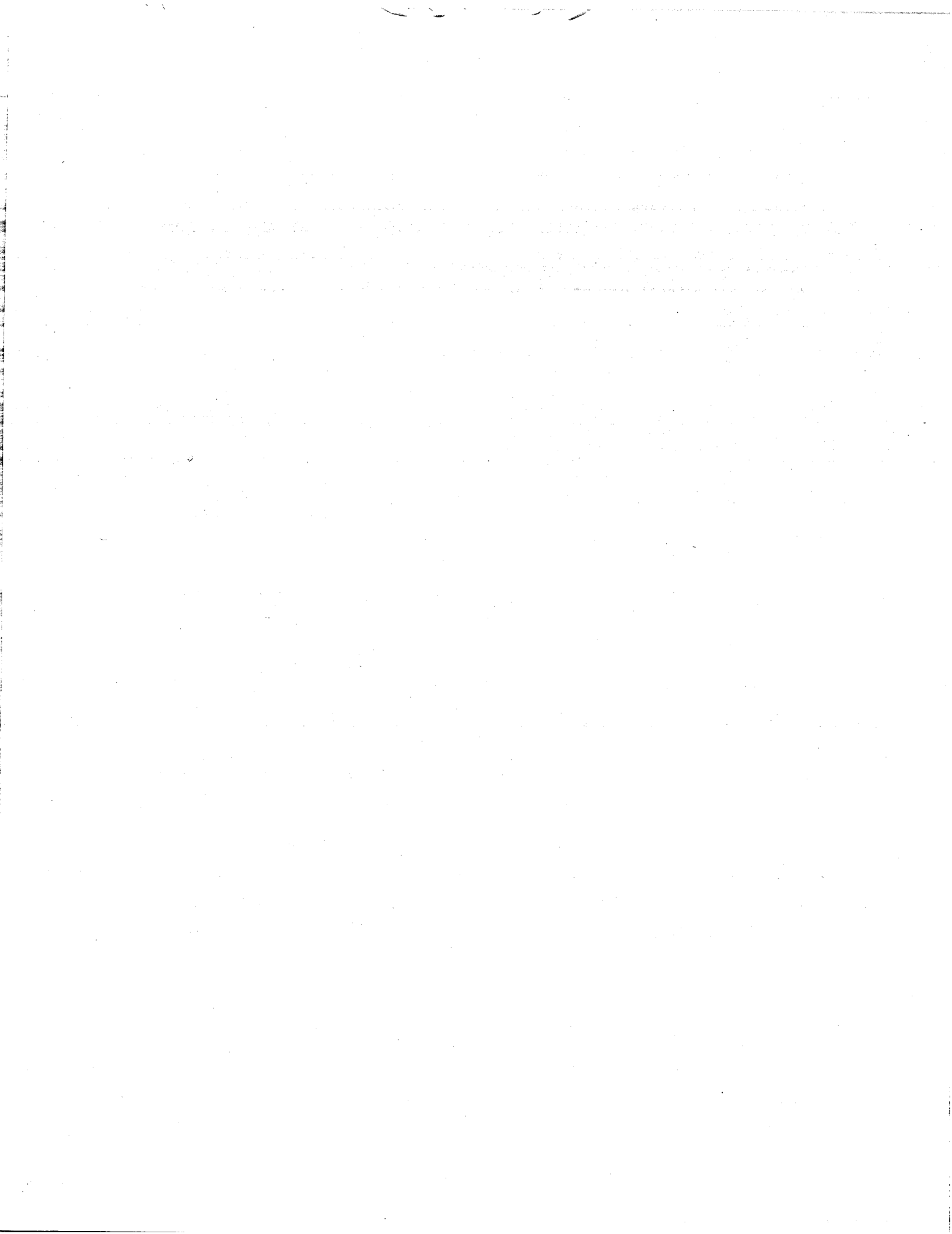
## 5. IMPLICATIONS OF THE FIELD TEST FINDINGS FOR FUTURE SINGLE-FAMILY RETROFIT PROGRAMS

The results reported in the preceding "findings" section are applicable to the four counties in southern Wisconsin and to the kinds of low-income housing stock encountered in the field study. To the extent that the climate or housing stock of some other area differs from that of these four counties, the findings become less and less applicable. The general procedures used in this field test, however, should be useful to managers of most other single-family retrofit programs, regardless of geographic region or house type. The following eight points summarize the implications of the findings of this field test for other similar programs.

1. An audit-directed retrofit procedure, which selects retrofits for houses so as to maximize program benefits, should be seriously considered as an alternative to use of the priority list approach.
2. Heating system retrofits are well worth considering as an addition to the list of retrofit options. The specific mechanical retrofits that should be included for consideration are largely determined by climate. Furnace retrofits and/or replacements are important in northern climates.
3. Although savings due to wall insulation were 74% of that predicted, wall insulation is a useful addition to the envelope retrofit options because of the large energy savings that result.
4. The use of a blower door to evaluate the need to carry out infiltration control work on a house and to locate major leaks efficiently should prove to be a useful technique in most single-family retrofit programs.

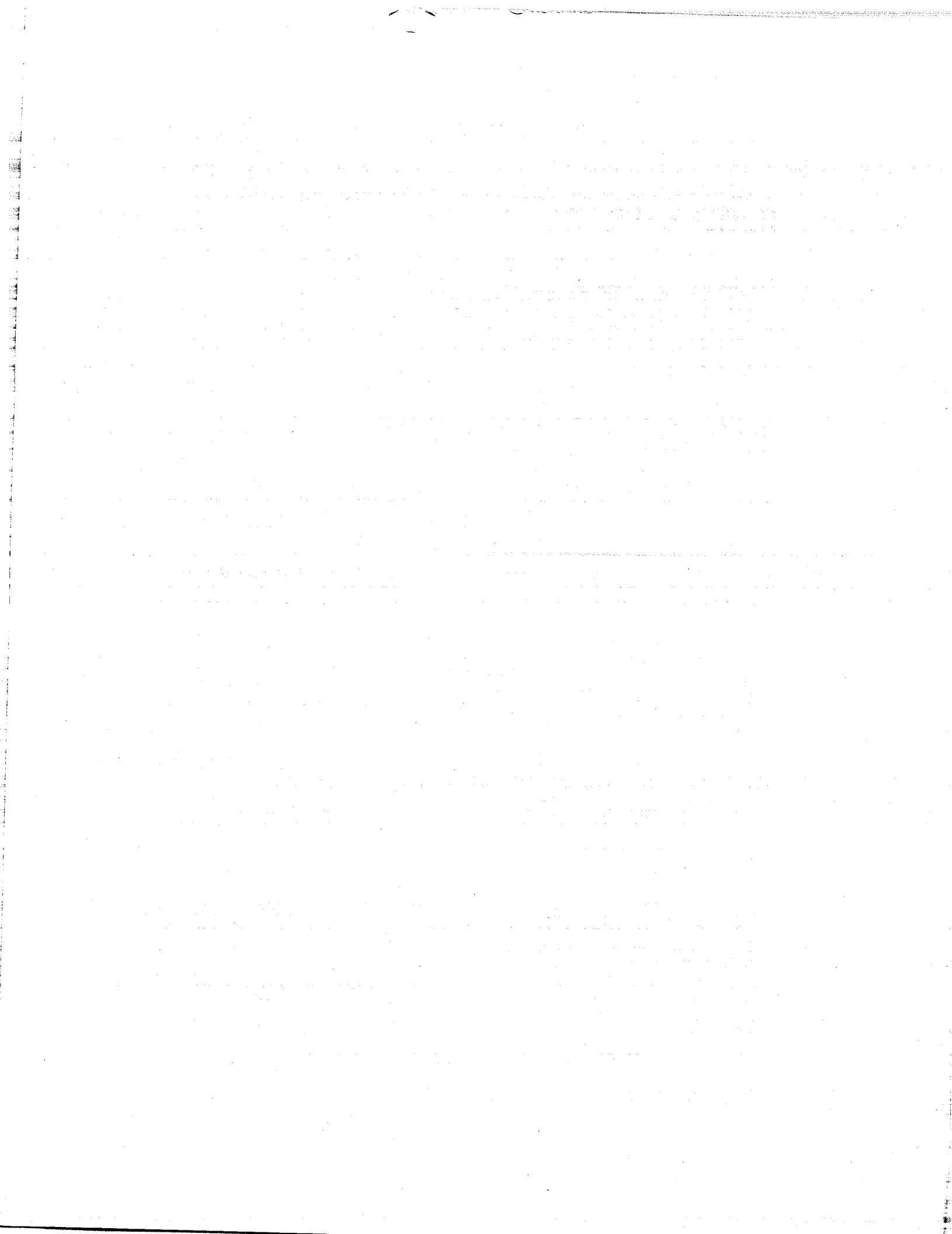
5. Monitoring the interior air temperature for a number of houses does offer clues to occupant behaviors that impact the achieved energy savings of retrofits. This process allows better understanding as to how occupants alter energy savings which can lead to improved predictive techniques; it does not change the amount of energy saved. The lack of "take back" behavior in the monitored houses casts doubt on "take back" as the significant cause of the discrepancy between measured and predicted energy savings.
6. Evaluating the performance of a state-run building retrofit program and measuring the impacts of newly-adopted changes in the program procedure should prove to be a cost-effective use of funds. Such evaluative field studies identify what is good in a program and should be retained, and what is not effective and should be dropped. Periodic assessments of retrofit program procedures based upon metered energy consumption data allow for program improvements and provide a firm basis for accounting to public agencies for the wise expenditure of public funds.
7. Low-cost and non-invasive metering techniques are important features of field studies. This project did not devise new hardware, but it did experiment with the use of elapsed-time meters to substitute for a gas meter in measuring furnace fuel use. Low-cost data loggers were also used successfully. Not only do the elapsed-time meters save money, but they also may be installed quickly and inexpensively.
8. With careful planning and with good cooperation among groups, a field test involving both pre-retrofit and post-retrofit metering can be carried out in a single heating season, depending on the research goals of the experiment. Planning and coordination is difficult to achieve, and the time and financial support for these functions should be recognized in scheduling the program.

In summary, the planning and implementation of a field test evaluation of building retrofits require foresight, cooperation, and patience as different groups attempt to coordinate varied inputs to the project. It also requires money. The results, however, are well worth the effort, because the program becomes much more efficient in delivering effective energy conservation retrofits to low-income households.



## REFERENCES

1. Single-Family Building Retrofit Research: Multi-Year Plan, FY 1986 - FY 1991, ORNL/CON-207, Oak Ridge National Laboratory, May 1986.
2. Wisconsin Energy Conservation Corporation, Low-Income Weatherization Program Study, October 31, 1984.  
Vol. 1: "History and Performance"  
Vol. 2: "Policy Recommendations"  
Vol. 3: "Technical Findings"  
Vol. 4: "Fuel and Household Analysis"
3. McCold, L. N., Field Test Evaluation of Conservation Retrofits of Low-Income, Single-Family Buildings: Combined Building Shell and Heating System Retrofit Audit, ORNL/CON-228/P3, Oak Ridge National Laboratory, May 1987.
4. McCold, Lance N., Jeffrey A. Schlegel, and David C. Hewitt, "Technical and Practical Problems of Developing and Implementing an Improved Retrofit Audit," Proceedings from the ACEEE 1986 Summer Study on Energy Efficiency in Buildings, August 1986.
5. McCold, Lance N., et al., Field Test Evaluation of Conservation Retrofits of Low-Income, Single-Family Buildings in Wisconsin: Audit Field Test Implementation and Results, ORNL/CON-228/P2, Oak Ridge National Laboratory, May 1988.
6. Schlegel, J. A., et al., "Improving Infiltration Control Techniques in Low-Income Weatherization," Proceedings from the ACEEE 1986 Summer Study on Energy Efficiency in Buildings, August 1986.
7. Gettings, M. B., Field Test Evaluation of Conservation Retrofits of Low-Income, Single-Family Buildings in Wisconsin: Blower-Door-Guided Infiltration Reduction Procedure Field Test Implementation and Results, ORNL/CON-228/P5, Oak Ridge National Laboratory, April 1988.
8. Ternes, M. P., and D. M. Wasserman, Field Test Evaluation of Conservation Retrofits of Low-Income, Single-Family Buildings in Wisconsin: Occupant Behavior and House Thermal Characteristics in Fifteen Energy Conservation Retrofitted Houses, ORNL/CON-228/P4, Oak Ridge National Laboratory, August 1988.
9. Kanarek, M., et al., Energy Conservation Through Weatherization and Indoor Air Quality, University of Wisconsin, 1985.
10. Ternes, M. P., Single-Family Building Retrofit Performance Monitoring Protocol: Data Specification Guideline, ORNL/CON-196, Oak Ridge National Laboratory, June 1987.





## INTERNAL DISTRIBUTION

- |        |                 |        |                            |
|--------|-----------------|--------|----------------------------|
| 1-10.  | M. P. Ternes    | 41.    | J. O. Kolb                 |
| 11.    | J. Miller       | 42-51. | L. N. McCold               |
| 12.    | W. Fulkerson    | 52.    | H. A. McLain               |
| 13.    | R. B. Shelton   | 53.    | A. M. Perry                |
| 14.    | T. J. Wilbanks  | 54.    | D. E. Reichle              |
| 15.    | R. S. Carlsmith | 55.    | E. T. Rogers               |
| 16.    | M. A. Kuliasha  | 56.    | M. Schweitzer              |
| 17.    | M. A. Broders   | 57.    | T. R. Sharp                |
| 18.    | W. R. Mixon     | 58.    | ORNL Patent Office         |
| 19.    | M. A. Karnitz   | 59.    | Central Research Library   |
| 20-29. | C. L. Brown     | 60.    | Document Reference Section |
| 30.    | J. E. Christian | 61-63. | Laboratory Records         |
| 31-40. | M. B. Gettings  | 64.    | Laboratory Records - RC    |

## EXTERNAL DISTRIBUTION

65. R. Akers, Roy and Sons, P.O. Box 5490, El Monte, CA 91731
66. Shirley Anderson, Office of Energy Conservation and Environment, Department of Public Service, State of New York, 3 Empire State Plaza, Albany, NY 12223
67. Todd Anuskiewicz, Michigan Energy and Resource Research Assoc., 328 Executive Plaza, 1200 Sixth Street, Detroit, MI 48226
68. John R. Armstrong, Dept. of Energy and Economic Development, 900 American Center Bldg., 150 East Kellogg Blvd., St. Paul, MN 55101
69. Sam Ashley, Public Service Company of Oklahoma, P.O. Box 867, Owasso, OK 74055
70. G. L. Askew, Tennessee Valley Authority, SP 2S 51D-C, Chattanooga, TN 37402-2801
71. Larry J. Augustine, U.S. Army Corps of Engineers, P.O. Box 4005, Champaign, IL 61820
72. E. L. Bales, New Jersey Institute of Technology, School of Architecture, 323 High Street, Newark, NJ 07102
73. K. R. Barnes, Oklahoma Gas and Electric Company, P.O. Box 321, Oklahoma City, OK 73101
74. Lester W. Baxter, Energy Center, University of Pennsylvania, 3814 Walnut Street, Philadelphia, PA 19104
75. Mary Jane D. Brummitt, Energy Coordination Office, Minneapolis Energy Office, City Hall, Room 334, Minneapolis, MN 55414

76. Benita Byrd, Public Service Commission, P.O. Box 7854, Madison, WI 53707
77. Bill Cady, Commonwealth Energy, P.O.Box 9150, Cambridge, MA 02142
78. Krista L. Canterbury, Energy Business Association, Maritime Building, 911 Western Avenue, Seattle, WA 98104
79. Mark Cherniack, Northwest Power Planning Council, 850 S.W. Broadway, Suite 1100, Portland, OR 97204
80. Barbara Cigainero, Economic Opportunities, Texas Department of Community Affairs, P.O. Box 13166, Austin, TX 78711
81. J. F. Clark, Southern States Energy Board, 2300 Peachford Road, One Exchange Place, Suite 1230, Atlanta, GA 30338
82. Roger Clark, Governor's Energy Council, P.O. Box 8010, Harrisburg, PA 17105
83. Russell Clark, Arizona Department of Commerce, State Capitol Tower, 1700 W. Washington, Phoenix, AZ 85007
84. Brian Clement, City of Austin, Fountain Park Plaza I, 3000 IH-35, Austin, TX 78704
85. Tom Connell, School of Urban and Public Affairs, Carnegie Mellon University, Pittsburgh, PA 15213
86. Vaughn Conrad, Public Service Company of Oklahoma, P.O. Box 201, 212 East 6th Street, Tulsa, OK 74102
87. Lynne M. Constantine, Executive Director, Energy Conservation Coalition, 1001 Connecticut Avenue, N.W., Suite 535, Washington, D.C. 20036
88. Garry Cook, Homestead Learning Center, P.O. Box 703, Oregon City, OR 97045
89. Christopher Copp, Energy Office, City of Minneapolis, City Hall, Room 330, Minneapolis, MN 55414
90. Bonnie Cornwall, California Energy Extension Service, 1600 Ninth Street, Suite 330, Sacramento, CA 95814
91. Jeffrey Crouse, Department of Building Inspection and Safety Engineering, City of Milwaukee, 600 W. Walnut Street, Milwaukee, MN WI 53202
92. J. J. Cuttica, Vice President of Research and Development, Gas Research Institute, 8600 W. Bryn Mawr Avenue, Chicago, IL 60631
93. Tommy Davis, Energy Conservation Division, New York Department of Housing Preservation and Development, 100 Gold Street, Room 8040, New York, NY 10038
94. Brian Davison, City of Austin, Electric Utility, P.O. Box 1088, Austin, TX 78767
95. John P. Dechow, Columbia Gas System Corp., 1600 Dublin Road, Columbus, OH 43215
96. Rob deKieffer, Barrier Design Alliance, 2045 Grove, Boulder, CO 80302
97. Christopher L. Dent, Lambert Engineering, 601 N.W. Harmon Blvd., Bend, OR 97701
98. Daniel J. Desmond, Governor's Energy Council, P.O. Box 8010, 1625 North Front Street, Harrisburg, PA 17105
99. John G. Douglass, Washington State Energy Office, 400 East Union Street, Olympia, WA 98501

100. Judy Driggans, Tennessee Valley Authority, SP 2S 55D-C, Chattanooga, TN 37402-2801
101. John Duberg, Kearney/Centaur Division, A. T. Kearney, Inc., Suite 700, 1400 I Street, N.W., Washington, D.C. 20005
102. Gautam Dutt, Princeton University Center for Energy and Environmental Studies, Princeton, NJ 08544
103. John P. Eberhard, NAS/NAE/NRC Advisory Board on Built Environment, 2101 Constitution Avenue, Washington, D.C. 20418
104. Terry Egnor, Seattle City Light, 1015 Third Avenue, Seattle, WA 98104-1198
105. Meredith Emmett, NC AEC, P.O. Box 12699, Research Triangle Park, NC 27709
106. Anne Evens, Center for Neighborhood Tech., 570 W. Randolph, Chicago, IL 60606
107. Mary Fagerson, 900 American Center Bldg., 150 E. Kellogg Blvd., St. Paul, MN 55101
108. D. Farmer, Weatherization Program Specialist, Tennessee Department of Human Services, 400 Deaderick, 14th Floor, Nashville, TN 37219
109. Brian Fay, Wisconsin Gas Company, 12th Floor, 626 E. Wisconsin Avenue, Milwaukee, WI 53202
110. Margaret F. Fels, Center for Energy and Environmental Studies, Engineering Quad, Princeton University, Princeton, NJ 08544
111. William S. Fleming, W. S. Fleming and Associates, Inc., 5802 Court Street, Syracuse, NY 13206
112. Mary Fowler, Department of Energy, CE-222, FORSTL, 1000 Independence Avenue S.W., Washington, D.C. 20585
113. C. Fowlkes, Fowlkes Engineering, 31 Gardner Park Drive, Bozeman, MT 59715-9296
114. E. Frankel, House Committee on Science and Technology, Rayburn Building, Room 2320, Washington, D.C. 20515
115. Michael Freedberg, Center for Neighborhood Tech., 570 W. Randolph, Chicago, IL 60606
- 116-125. Ernest Freeman, Department of Energy, CE-133, FORSTL, 1000 Independence Avenue, S.W., Washington, D.C. 20585
126. Claire Fulenwider, Wisconsin Gas and Electric Company, P.O. Box 1231, Madison, WI 53701
127. Jim Gallagher, Office of Energy Conservation and Environment, Department of Public Service, State of New York, 3 Empire State Plaza, Albany, NY 12223
128. Carol Gardner, Bonneville Power Administration, P.O. Box 3621, Portland, OR 97208
129. Jim Gardner, Division of Weatherization, U.S. Department of Energy, CE-232, FORSTL, 1000 Independence Avenue, S.W., Washington, D.C. 20585
130. P. S. Gee, North Carolina Alternative Energy Corporation, P.O. Box 12699, Research Triangle Park, NC 27709
131. J. Genzer, Esq., Staff Associate, Committee on Energy and Environment, National Governor's Association, 444 North Capitol Street, Washington, D.C. 20001

132. W. Gerkin, U.S. Department of Energy, CE-131, FORSTL, 1000 Independence Avenue, S.W., Washington, D.C. 20585
133. Cathy Ghandehari, State of Wisconsin, Department of Health and Social Services, P.O. Box 7851, Madison, WI 53707
134. Peter Gladhart, Institute for Family and Child Study, College of Human Ecology, Michigan State University, East Lansing, MI 48823
135. Karen L. Griffin, California Energy Commission, 1516 Ninth Street, Sacramento, CA 95814
136. James E. Griffith, Public Service Electric and Gas Research Corp., 200 Boyden Avenue, Maplewood, NJ 07040
137. R. Groberg, U.S. Department of Housing and Urban Development, 451 7th Street, S.W., Washington, D.C. 20410
138. J. S. Gumz, Pacific Gas and Electric Company, 77 Beale Street, San Francisco, CA 94106
139. George Guyant, Alliance to Save Energy, 1925 K Street, N.W., Washington, D.C. 20006
140. Greg Habinger, Minn. Dept. of Energy and Economic Development, 150 E. Kellogg Blvd., St. Paul, MN 55101
141. James Hall, Tennessee Valley Authority, MR 2S 38A-C, Chattanooga, TN 37402-2801
142. L. Harris, Assistant Commissioner for Administration, Tennessee Department of Human Services, 400 Deaderick, 14th Floor, Nashville, TN 37219
143. D. T. Harrje, Princeton University, Center for Energy and Environmental Studies, Engineering Quad, Princeton, NJ 08544
144. Jack Haslam, Department of Community Affairs, Division of Housing and Community Development, 2571 Executive Center Circle East, Tallahassee, FL 32301
145. Mark P. Hass, Director, Policy and Research Division, Energy Administration, Michigan Department of Commerce, P.O. Box 30228, Lansing, MI 48909
146. J. P. Hawke, State Office of Community Services, Capitol Complex, Carson City, NV 89710
147. David Hewitt, Portland Energy, 1120 S.W. Fifth Avenue, Portland, OR 97202
148. Martha Hewitt, Minneapolis Energy Office, City Hall, Minneapolis, MN 55802
149. Richard L. Hobson, Baltimore Gas and Electric, P.O. Box 1475, Baltimore, MD 21203
150. J. Holmes, U.S. Department of Energy, CE-133, FORSTL, 1000 Independence Avenue, S.W., Washington, D.C. 20585
- 151-165. Mark Hopkins, Alliance to Save Energy, 1925 K Street, N.W., Suite 206, Washington, D.C. 20006
166. Greg Hubinger, Minnesota Department of Energy and Economic Development, 900 American Center Building, 150 E. Kellogg Blvd., St. Paul, MN 55101
167. Patrick J. Hughes, Vice-President, W. S. Fleming and Associates, 5802 Court Street, Syracuse, NY 13206

168. William M. Hughs, Lone Star Gas Co., 301 S. Harwood, Dallas, TX 75201
169. Roger C. Hundt, Lennox Industries, P.O. Box 877, Carrollton, TX 75011
170. Dolores Hurtado, Portland Energy Conservation, Inc., 2950 S.E. Stark, Suite 130, Portland, OR 97214
171. S. Jaeger, Resource Management Department, City of Austin, 3000 South IH-35, Austin, TX 78704
172. C. Jernigan, North Carolina Department of Commerce, Energy Division, Dobbs Building, Raleigh, NC 27611
173. Steve H. Johnson, Housing Development Agency, P.O. Box 1924, Columbia, MO 65205
174. Ralph F. Jones, Brookhaven National Laboratory, Building 120, Upton, NY 11973
175. J. P. Kalt, Professor of Economics, Kennedy School of Government, Harvard University, 79 John F. Kennedy Street, Cambridge, MA 02138
176. Norine Karins, New York State Energy Research and Development Authority, 2 Rockefeller Plaza, Albany, NY 12223
177. John Katrakis, Center for Neighborhood Tech., 570 W. Randolph, Chicago, IL 60606
178. K. C. Kazmer, Project Manager, Energy Systems Assessment, Gas Research Institute, 8600 West Bryn Mawr Avenue, Chicago, IL 60631
179. Kenneth M. Keating, Bonneville Power Administration, P.O. Box 3621, KIM, Portland, OR 97219
180. Frank Kensill, IHD, 718 West Norris, Philadelphia, PA 19122
181. D. K. Knight, U.S. Department of Energy, EH-2Y/7E-088, 1000 Independence Avenue, S.W., Washington, D.C. 20585
182. Norman Krumholz, Cleveland Center for Neighborhood Development, College of Urban Affairs, Cleveland State University, Cleveland, OH 44116
183. Les Lambert, Lambert Engineering, Inc., 601 NW Harmon Blvd., Bend, OR 97701
184. Harry Lane, Department of Energy, CE-222, FORSTL, 1000 Independence Avenue, S.W., Washington, D.C. 20585
185. Tom Lent, Energy Coordinating Agency, 1501 Cherry St., Philadelphia, PA 19102
186. Bernie Lewis, 8411 N.W. Lakeshore, Vancouver, WA 98655
187. Jackie Lind, Minn. Dept. of Energy and Economic Development, 150 E. Kellogg Blvd., St. Paul, MN 55101
188. Carey Lively, NAHB/RF, P.O. Box 1627, Rockville, MD 20850
189. D. MacFadyen, National Association of Home Builders Research Foundation, P.O. Box 1627, Rockville, MD 30850
190. Robert A. MacRiss, Institute of Gas Technology, Energy Development Center, 4201 W. 36th Street, Chicago, IL 60632
191. Arthur R. Maret, Gas Research Institute, 8600 West Bryn Mawr Avenue, Chicago, IL 60631
192. Steve Marsh, City of Austin, Electric Utility, P.O. Box 1088, Austin, TX 78767

193. Richard P. Mazzucchi, Battelle Pacific Northwest Laboratories, P.O. Box C5395, Seattle, WA 98105
194. Lou McClelland, Institute of Behavioral Science, University of Colorado, Campus Box 468, IBS #5, Boulder, CO 80309
195. Dan McFarland, Community Energy Partnership, 20 East St., Boston, MA
196. Alan Meier, Lawrence Berkeley Laboratory, B90H, Berkeley, CA 94720
197. R. Meyer, Office of Energy Resources, 270 Washington Street, S.W., Suite 615, Atlanta, GA 30334
198. Gary Miller, Division of Urban and Rural Assistance, Oklahoma Department of Commerce, 6601 North Broadway Extension, Building No. 5, Oklahoma City, OK 73116
199. J. Millhone, U.S. Department of Energy, CE-133, FORSTL, 1000 Independence Avenue, S.W., Washington, D.C. 20585
200. H. Misuriello, W. S. Fleming and Associates, Inc., 5802 Court Street, Syracuse, NY 13206
201. M. Modera, Lawrence Berkeley Laboratory, Building 90, Room 3074, Berkeley, CA 94720
202. D. E. Morrison, Professor of Sociology, Michigan State University, 201 Berkey Hall, East Lansing, MI 48824-1111
203. Silliam F. Morse, Director of Research, Columbia Gas System Service Corp., 1600 Dublin Road, P.O. Box 2318, Columbus, OH 43216-2318
204. David Moulton, Subcommittee on Energy, Conservation, and Power, H2-316, U.S. House of Representatives, Washington, D.C. 20515
205. Thomas Murtaugh, The Peoples Gas Light and Coke Company, 864 West 63rd Street, Philadelphia, PA 19104
206. Steven Nadel, Massachusetts Audubon Society, 10 Juniper Road, Belmont, MA
207. Iric Nathanson, Director, Energy Finance, Minneapolis Community Development Agency, 250 S. Fourth Street, Minneapolis, MN 55415
208. Gary Nelson, Gary Nelson and Associates, 4723 Upton St., Minneapolis, MN 55410
209. Don Neumeyer, Wisconsin Power and Light, Natural Gas Division, 7617 Mineral Point Road, Madison, WI 53703
210. Ray Nihill, National Fuel Gas, 2484 Seneca Street, Buffalo, NY 14210
211. Mike Nuess, Energy Resources Center, W. 808 Spokane Falls Blvd., Spokane, WA 99201-3333
212. Alan G. Obaigbena, Florida Public Service Commission, 101 East Gaines St., Tallahassee, FL 32301
213. D. L. O'Neal, Texas A/M University, Department of Mechanical Engineering, College Station, TX 77843
214. H. Gil Peach, 216 Cascade Street, Hood River, OR 97031
215. George C. Penn, Wisconsin Power and Light, P.O. Box 192, Madison, WI 53701

216. Richard L. Perrine, Civil Engineering Dept., Engineering I, Room 2066, University of California, Los Angeles, CA 90024
217. James N. Phillips, Lone Star Gas Co., 2601 Logan St., Dallas, TX 75215
218. G. D. Pine, Gas Research Institute, 8600 West Bryn Mawr Avenue, Chicago, IL 60631
219. John Proctor, 7637 S. Garland, Littleton, CO 80123
220. Jonathan Raab, Bureau of Government Research, P.O. Box 3177, University of Oregon, Eugene, OR 97403
221. W. J. Raup, Dept. of Energy, CE-222, FORSTL, 1000 Independence Avenue, S.W., Washington, D.C. 20585
222. John Reese, Manager, Residential Energy Conservation, New York State Energy Office, 2 Rockefeller Plaza, Albany, NY 12223
223. F. R. Robertson, Tennessee Valley Authority, Program Manager, Energy Demonstrations, Division of Conservation and Energy Management, Chattanooga, TN 37402-2801
224. Rob Roy, Emerald People's Utility District, 5001 Franklin Blvd., Eugene, OR 97403
225. James Sackett, St. Louis Energy Management, 411 W. Tenth St., St. Louis, MO 63103
226. Steve Saltzman, Greater Los Angeles Energy Coalition, 10956 Weyburn Avenue, Suite 28, Los Angeles, CA 90024
227. David Saum, Infiltec, P.O. Box 1533, Falls Church, VA 22041
228. Hugh Saussy, Jr., Director, Boston Support Office, U.S. Department of Energy, Analex Building, Room 1002, 150 Causeway Street, Boston, MA 02114
229. Jeff Schlegel, Wisconsin Energy Conservation Corporation, 1045 East Dayton Street, Madison, WI 53703
230. Tom J. Secrest, Battelle Pacific Northwest Laboratories, Sigma IV Bldg., P.O. Box 999, Richland, WA 99352
231. John Sesso, National Center for Appropriate Technology, P.O. Box 3838, Butte, MT 59702
232. Lester Shen, Underground Space Ceore, Vancouver, WA 98655
233. E. Shepherd, New York State Energy Research and Development Authority, 2 Rockefeller Plaza, Albany, NY 12223
234. Max H. Sherman, Lawrence Berkeley Laboratory, Building 90, Berkeley, CA 94720
235. D. Smith, National Center for Appropriate Technology, P.O. Box 3838, Butte, MT 59702-3838
236. Anthony Smith, Executive Director, Community Energy Development Corp., 4420 Walnut St., Philadelphia, PA 19104
237. R. Smith, Program Manager, Florida Department of Community Affairs, Bureau of Local Government Assistance, 2571 Executive Center Circle East, Tallahassee, FL 32301
238. Philip Snyder, Supervisor, Weatherization Inspectors, Seattle Dept. of Human Resources, Community Services Division, 400 Yesler Bldg., 2nd Floor, Seattle, WA 98104
239. Robert Socolow, Princeton University, Center for Energy and Environmental Studies, Engineering Quad, H-102, Princeton, NJ 08540

240. Danny Stefaniak, National Fuel Gas, 2484 Seneca Street, Buffalo, NY 14210
241. Valdi Stefanson, Energy Resource Center, 427 St. Clair Avenue, St. Paul, MN 55102
242. William H. Steigelmann, TechPlan Associates, Inc., 15 Cynwyd Road, Suite 200, Bala Cynwyd, PA 19004
243. Paul C. Stern, National Academy of Sciences, JH852, 2101 Constitution Avenue, N.W., Washington, D.C. 20418
244. Bradley Streb, PERC, 36 Concord St., Framingham, MA 01701
245. Sam Swanson, Office of Energy Conservation and Environment, Department of Public Service, State of New York, 3 Empire State Plaza, Albany, NY 12223
246. Paul F. Swenson, East Ohio Gas Co., P.O. Box 5759, Cleveland, OH 44101
247. Robert Sydney, General Manager, Citizens Conservation Corporation, 530 Atlantic Avenue, Boston, MA 02210
248. Philip W. Thor, Bonneville Power Administration, P.O. Box 3621, EPC, Portland, OR 97208
249. W. D. Turner, Texas A/M University, Mechanical Engineering Department, College Station, TX 77643
250. Andre Van Rest, Dept. of Energy, CE-232, FORSTL, 1000 Independence Ave., S.W., Washington, D.C. 20585
251. J. Viegel, North Carolina Alternative Energy Corporation, P.O. Box 12699, Research Triangle Park, NC 27709
252. Ed Vine, Lawrence Berkeley Laboratory, Building 90, Room 3125, Berkeley, CA 94720
253. Jim Vodnik, Community Relations - Social Development Commission, 161 West Wisconsin Avenue, Milwaukee, WI 53203
254. David Walcott, New York State Energy Research and Development Authority, 2 Rockefeller Plaza, Albany, NY 12223
255. J. Warner, American Consulting Eng. Council, Research Management Foundation, 1015 15th Street, Suite 802, Washington, D.C. 20005
256. Allen D. Wells, Project Manager, Engine Driven Systems, Gas Research Institute, 8600 West Bryn Mawr Avenue, Chicago, IL 60631
257. C. Wentowski, Program Manager, Alabama Department of Economic and Community Affairs, 3465 Norman Bridge Road, Montgomery, AL 36105-0930
258. Linda Wigington, Pennsylvania Energy Center, 2 Gateway Center, Pittsburgh, PA 15222
259. John A. Wilson, California Energy Commission, 1516 9th Street, Sacramento, CA 95814-5512
260. Tom Wilson, R.E.C., P.O. Box 69, Fairchild, WI 54741
261. Jerzy Wilus, Dept. of Natural Resources, 285 Jefferson St., P.O. Box 176, Jefferson City, MO 65102
262. Larry M. Windingland, U.S. Army Corps of Engineers, P.O. Box 4005, Champaign, IL 61820
263. Vinton L. Wolfe, Atlanta Gas and Light Co., P.O. Box 4569, Atlanta, GA 30302



- 264. Georgene Zachary, Wa-Ro-Ma Community Action,  
209 South Broadway, Coweta, OK 74429
- 265. Thomas S. Zawacki, Institute of Gas Technology,  
4201 West 36th St., Chicago, IL 60632
- 266. Office of the Assistant Manager for Energy Research and  
Development, U.S. Department of Energy, Oak Ridge Operations,  
Oak Ridge, TN 37831-8600
- 267-276. OSTI, U.S. Department of Energy, P.O. Box 2001, Oak Ridge, TN  
37831-6501

