



# CITY-STATE, LLC



**TRADITIONAL VALUES – MODERN IDEAS**



City-State, LLC is a qualified HUBZone business  
located in the  
Twelve Oaks Plaza at 5401 Kingston Pike,  
Suite 120, Knoxville, TN 37919

- Telephone No.  
865-766-5475
- Website  
<http://www.cslpro.com>



Twelve Oaks Plaza



# Company History

- CSL was organized in February 2008 by the current owners
  - Gabe Beck, CPA
  - Jeremy Shoop, CHMM
- The original name of the company was City State Logistics, LLC
- Our original mission was to provide specialty trucking, logistics, and environmental compliance services
- Due to the rapid economic decline in 2008, it became apparent the direction of the company needed to be directed toward non-asset based transportation
- In 2009 the company was renamed City-State, LLC to remove the trucking connotation and begin our new business model as a professional services provider



- In late 2009 the company submitted an application to the SBA for qualified HUBZone status and was approved in May 2010
- How do we give back to the SBA HUBZone Program –
  - We offer employee incentives to reside within the HUBZone
  - We support and participate with KAUL





## CSL currently provides:

- Radioactive and hazardous materials management services – ORNL, Impact Services, EDi, and Visionary Solutions
- Radioactive and hazardous waste management & disposal services – ORNL and Visionary Solutions
- Transportation/logistics management – ORNL, Impact Services, EDi, and Visionary Solutions
- Regulatory compliance management – Nyrstar Mining and Visionary Solutions
- IT and Logistics support services for commercial software integration and customization – Impact Services



Shipments of radiological LLW from a third party waste processing facility destined for NTS disposal.



**CSL currently provides qualified environmental and transportation management professionals with experience working with:**

- Department of Energy (DOE)
- Department of Defense (DoD)
- Department of Commerce (DOC)
- Commercial, industrial, pharmaceutical, educational, and military installation entities



# We have experience in

- Industrial/Manufacturing Facilities
- Research Facilities
- Security Areas and Materials
- Legacy Wastes
- Legacy Building Materials
- Hazardous and Radioactive Wastes
- Decontamination and Decommissioning
- Transportation Management
- On-Site Hazardous Materials and Waste Management





## Certifications

SBA Qualified HUBZone Small Business Concern

Oak Ridge National Laboratory Mentor-Protégé Program

## Cage Code

5JGUI

<b>CODE</b>	<b>NAICS Code's Description</b>
<b>541620</b>	Environmental Consulting Services
<b>541330</b>	Engineering Services
<b>541511</b>	Custom Computer Programming Services
<b>541513</b>	Computer Facilities Management Services
<b>541614</b>	Process, Physical Distribution, and Logistics Consulting Services
<b>541690</b>	Other Scientific and Technical Consulting Service
<b>562112</b>	Hazardous Waste Collection
<b>562211</b>	Hazardous Waste Treatment and Disposal
<b>562910</b>	Remediation Services



# DOE HIGHLIGHTS

## Waste Acceptance and Disposition Contract Support at ORNL

- Reviewing and certifying hazardous and mixed waste streams for disposal/recycling
- Assisting generators with waste management functions
- Performing labpacking duties for the ARRA MLF laboratory cleanout project





# DOE HIGHLIGHTS

Waste coordination duties and transportation management support for ARRAY12 OSY material to the Nevada Test Site, Energy Solutions, and Impact Services.

- **SEP 2009 – DEC 2010**
- **Over 300 shipments – over 16 million pounds of material**





# DOE HIGHLIGHTS

ARRA waste coordination duties and transportation management and support for dump truck shipments of ARRA Y12 OSY Low-Level radioactive waste materials to the Environmental Management Waste Management Facility (EMWWMF)

- June 2010 – Dec 2010
- 13.6 Million lbs over 1300 shipments



Old Scrap Yard Prior to ARRA Work Progression

**Total OSY Project = 330,000 ft<sup>3</sup> and nearly 30 million pounds of materials safely and compliantly transported**



# DOE HIGHLIGHTS

- Waste coordination duties and transportation management support for shipments of Y12 Scrapyard Material to the Nevada Test Site and Energy Solutions facilities.
  - 48 shipments - over 1.2 million pounds transported and disposed



# DoD HIGHLIGHTS



- DRMS/DoD contract involving hazardous materials/waste shipments from explosives and ammunition manufacturer
- Waste management and transportation support for closure of NRC-Licensed US Army facility, including waste profiling and transportation paperwork for LSA, SCO, and Rad Exempt materials



# COMMERCIAL HIGHLIGHTS

- Facility Support at a NRC-Licensed Waste Processing facility. Providing inbound/outbound shipping duties, and waste tracking and reporting. Improvement and design inventory management system in EMWaste, Oracle 10G, and Microsoft Access.
- Providing on-going Form R EPCRA Toxic Release Inventory (TRI) reporting for metallic mineral mines and complimentary beneficiation facility, to include all air, water, land, and otherwise use calculations.





# COMMERCIAL HIGHLIGHTS

- Classification, compatibility review, and shipment support for DOE hazardous waste labpack shipments
- Department of Commerce shipment support and escort for fresh nuclear reactor fuel
- **UPCOMING** - Waste management and transportation support for closure of NRC-Licensed US Army facility, including waste profiling and transportation paperwork for SCO, and Rad Exempt materials.



# Short Term Goals

- Continue to expand professional services in order to generate working capital for future expansion
- Continue to recruit and hire high quality professionals
- Continue to improve and develop our workforce for added value to the company, client, employee, and community. This will be accomplished through training and experience obtained from staff augmentation and sub-contracting opportunities.
- Improve and develop policies and procedures to increase our product offerings and ensure compliance with federal contracting requirements



# Guidance for Short-Term Goals

In order to achieve our short-term goals and lay the path to achieving our long-term goals, we must first improve in the following areas:

- Marketing
- Training
- Procurement/Proposals
- Human Resources
- Accounting
- Safety

Guidance provided by our mentors will help ensure we accomplish these tasks thoroughly and efficiently



# Future Goals

Develop and manage a facility and field services organization for provision of the following services:

- Logistics services for proper delivery, storage, transport and delivery of hazardous and radioactive waste/materials via highway and rail
- RCRA Part B and Radioactive Materials Licenses for effective sorting, segregating, routing, profiling and bulking of incoming waste into disposition categories
- De-militarization and de-classification activities for Federal items to fulfill security and disposal requirements



# Guidance for Future Goals

Viability study to include the following:

- Market analysis
- Licensing and permitting requirements and assistance
- Physical location and facility requirements
- Develop operating budget
- Develop capital expenditures budget



# Vision

- Unifying transportation, information, material processing, storage and final disposition
  - RFID based information tags
  - GSM / GPS based container tracking
  - Supply Chain Management
  - Electronic Data Interchange
  - Lean warehousing
  - Simplified Environmental reporting



- CSL is proud to be a HUBZone business with a high degree of technical capability
- CSL understands the importance and necessity of professional, efficient, and accurate operations and support
- CSL is fully committed to meeting and exceeding all service and quality expectations
- Commitment to our community and attention to detail highlights the principles and work ethic of City-State, LLC







# THANK YOU !

- We believe your support and guidance will help us reach our goals of becoming a top-notch environmental, logistics, and compliance company.
- We sincerely appreciate admittance to the ORNL Mentor-Protégé Program and we will strive to be a worthy protégé and a proud graduate of the program.